

Faculty of Design

2013

System design for sustainable energy systems in emerging an low-income contexts

Vezzoli, Carlo

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Relating Systems Thinking & Design 2013

Emerging Contexts for Systemic Design

AHO – Oslo School of Architecture & Design Oslo, Norway

9th-11th October 2013

SYSTEM DESIGN FOR SUSTAINABLE ENERGY FOR ALL

The Learning Network on Sustainable
energy systems EU funded project

carlo vezzoli

politecnico di milano . Design dept. . DIS . school of design . Italy

Learning Network on Sustainable energy system



CONTENTS

1. *Distributed Renewable Energy (DRE): key leverage for a sustainable development*

2. *Product-Service System (PSS): promising model for a sustainable development*

3. Product-Service System (PSS) design for Sustainability: an emerging role (the LeNS approaches)

4. *Sustainable Product-Service System (S.PSS): a promising model for Distributed Renewable Energy (DRE)*

CONTENTS

1. *Distributed Renewable Energy (DRE): key leverage for a sustainable development*

2. *Product-Service System (PSS): promising model for a sustainable development*

3. Product-Service System (PSS) design for Sustainability: an emerging role, the LeNS approaches

4. *Sustainable Product-Service System (S.PSS): a promising model for Distributed Renewable Energy (DRE)*

5. System Design for Sustainable energy (for all): a design research working hypothesis of the new LeNSes EU biregional project

1. DISTRIBUTED RENEWABLE ENERGY: KEY LEVERAGE FOR A SUSTAINABLE DEVELOPMENT

ENERGY

Building bridges to the future



source: <http://www.un.org/en/events/sustainableenergyforall/index.shtml>

energy is the world's largest industrial sector
whose output is an essential input to almost every
good and service

energy services have a profound effect on
productivity, health, education, food and water
security, and communication services

access to energy can contribute to reduce inequality
and poverty

UNITED NATIONS:

"2012 INTERNATIONAL YEAR OF SUSTAINABLE ENERGY FOR ALL"

UNITED NATIONS:

"Rio+20", 2012 SUMMIT ON SUSTAINABLE DEVELOPMENT

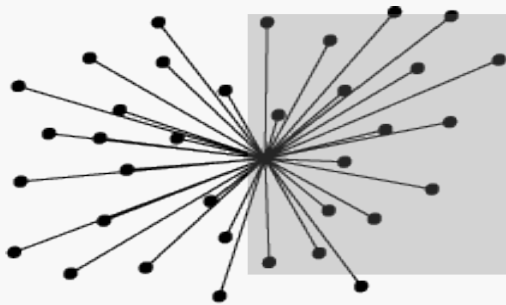
"SUSTAINABLE DEVELOPMENT IS NOT POSSIBLE WITHOUT SUSTAINABLE ENERGY"

DISTRIBUTED RENEWABLE ENERGY: A PROMISING MODEL FOR SUSTAINABLE DEVELOPMENT

aiming at sustainable energy for all...

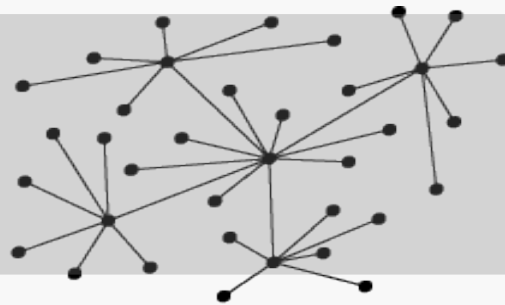
... a paradigm shift is needed to lead to a new era, alternative to traditional non-renewable and centralised (e.g. fossil fuels)

non-renewable



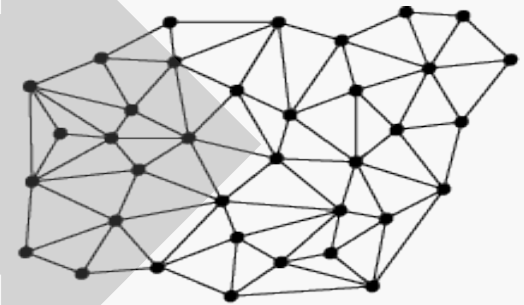
centralized

RESOURCES



decentralised

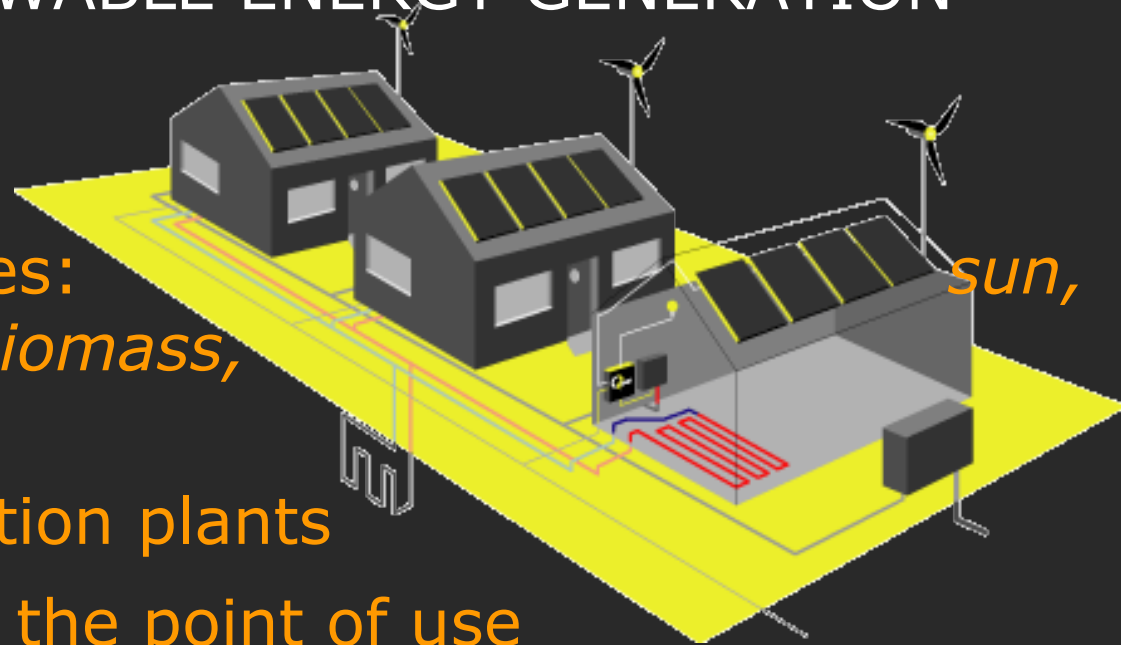
renewable



distributed

DISTRIBUTED RENEWABLE ENERGY GENERATION

- . renewable resources:
*wind, water, biomass,
geothermal energy*
- . small-scale generation plants
- . generation at/near the point of use
- . users is the producer: individuals, small businesses
and/or communities
- . if connected with each other > Renewable Local
Energy Network (connected with similar Network)



SUSTAINABILITY OF DRE

environmental benefits: non-exhaustable, global warming reduction, lower environmental impact reduction for extraction, transformation, distribution

socioethical benefits: direct access to energy > increased participation and power to individuals and local communities > democratisation of access to energy, poverty and inequality reduction

economic benefits: potentials for reduced cost of energy, increased reliability, increased employment

UNITED NATIONS

SUSTAINABLE ENERGY FOR ALL (SE4ALL)

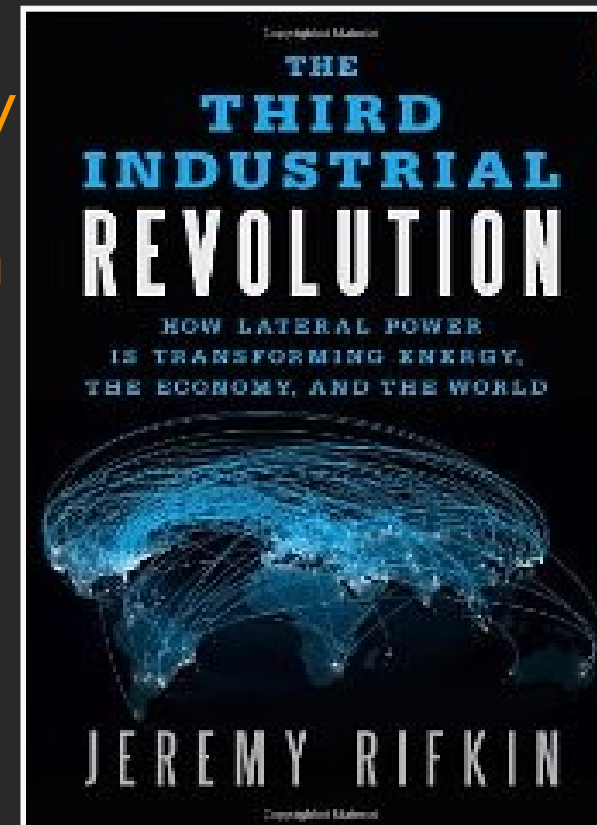
aims at :

- . ensuring universal access to modern energy services
- . doubling the rate of improvement in energy efficiency
- . DOUBLING THE SHARE OF RENEWABLE ENERGY IN THE GLOBAL ENERGY MIX BY 2030

THE THIRD INDUSTRIAL REVOLUTION

“the creation of a renewable energy regime, loaded by buildings, partially stored in the form of hydrogen, distributed via an energy internet—a smart intergrid—and connected to plug in zero emission transport, opens the door to a Third Industrial Revolution.”

[Rifkin, 2011]



2. PRODUCT-SERVICE SYSTEMS (PSS): A PROMISING MODEL FOR SUSTAINABLE DEVELOPMENT

A KEY CONTEMPORARY QUERY:

WITHIN THE ENVIRONMENTAL AND ECONOMICAL
CRISIS WHICH ARE THE OPPORTUNITIES?

DO WE KNOW ANY OFFER/BUSINESS MODELS
CAPABLE OF CREATING (NEW) VALUE
DECOUPLING IT FROM THE MATERIALS AND
ENERGY CONSUMPTION?

> significantly reducing the environmental impact
of traditional production/consumption systems?

ECO-EFFICIENT PRODUCT-SERVICE SYSTEMS (PSS) IN INDUSTRIALIZED CONTEXTS: AN EXAMPLE

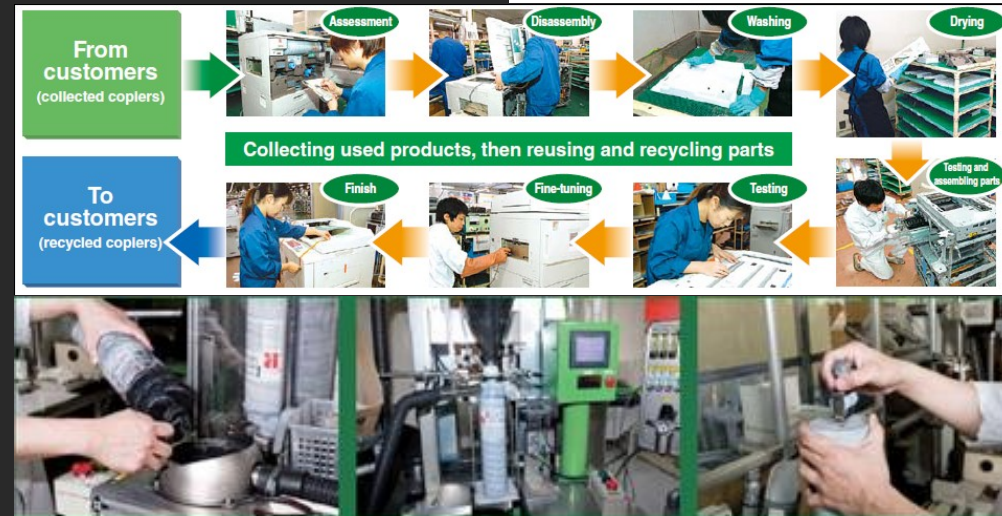
RICOH: PAY PER PAGE GREEN

photocopiers > COPIED PAPER

Ricoh offers a package deal and installs, maintains and collects at the end-of-life the printers and photocopiers (not owned by the customer); the customer pays for the number of delivered pages and copies.

the innovative interaction between the company and the client, make the company economic interest to provide (and design) long lasting, reusable and recyclable photocopiers, i.e. environmentally sust.

Pay Per Page **Green**



... in terms of (social-ethical) sustainability a question has been (UNEP, 2002):

IS A PSS APPROACH APPLICABLE TO
LOW/MIDDLE-INCOME CONTEXTS TOO?

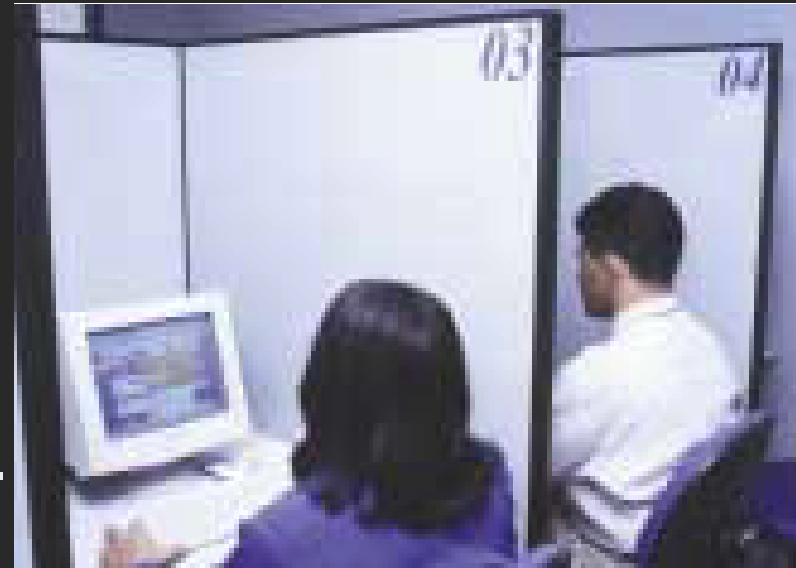
IF SO, COULD IT ALSO FACILITATE (TOGETHER
WITH ECO-EFFICIENCY) SOCIO-ETHICAL
ENHANCEMENT IN THESE CONTEXTS?

SUSTAINABLE PRODUCT-SERVICE SYSTEMS (PSS) IN MIDDLE/LOW INCOME CONTEXTS: AN EXAMPLE

VIRTUAL STATION (OFFICES)

Fortaleza, Brasil

supply a full range of products, infrastructure (owned by virtual station) and services for a complete office. clients only pay for the periods of use; spaces are equipped with computers, printers, scanners, access to internet, TV, copiers etc; reception, personalised phone answer, answering and remittance of fax reception/transmiss.

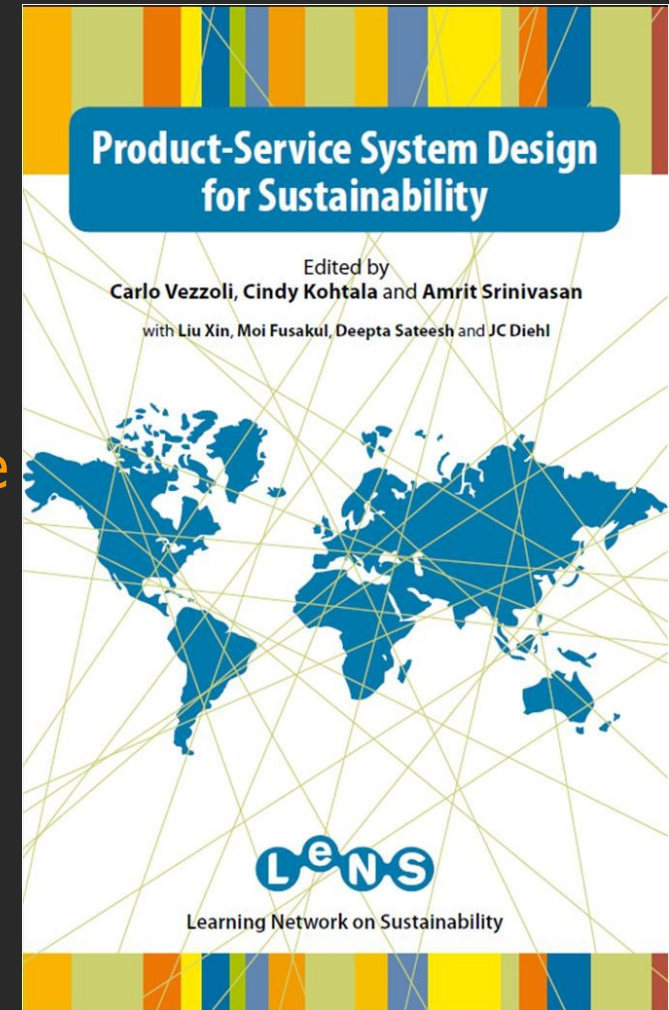


it is environmentally **sustainable** because infrastructure/equipment are shared (less needed) and most efficient are used + it is socio-economically **sustainable** because of no need for initial investment facilitate the set-up of small company.

SUSTAINABLE PRODUCT-SERVICE SYSTEM: A DEFINITION

“an offer model providing an integrated mix of products and services that are together able to fulfil a particular customer demand (to deliver a “unit of satisfaction”), based on innovative interactions between the stakeholders of the value production system, where the economic and competitive interest of the providers continuously seeks environmentally and socioethically beneficial new solutions”

[to be published in 2013, by Greenleaf english, chinese, thailandese, pdf free of charge and in copy left www.lens.polimi.it]



PSS: MAIN CHARACTERISTICS

ROOTED IN A SATISFACTION-BASED ECONOMIC MODEL

each offer is developed/designed and delivered in relation to a particular customer “satisfaction” (unit of satisfaction)

STAKEHOLDER INTERACTIONS-BASED INNOVATION

radical innovations, not so much as technological ones, as new interactions/partnerships between the stakeholders of a particular value (satisfaction) production system

INTRINSIC SUSTAINABILITY POTENTIAL

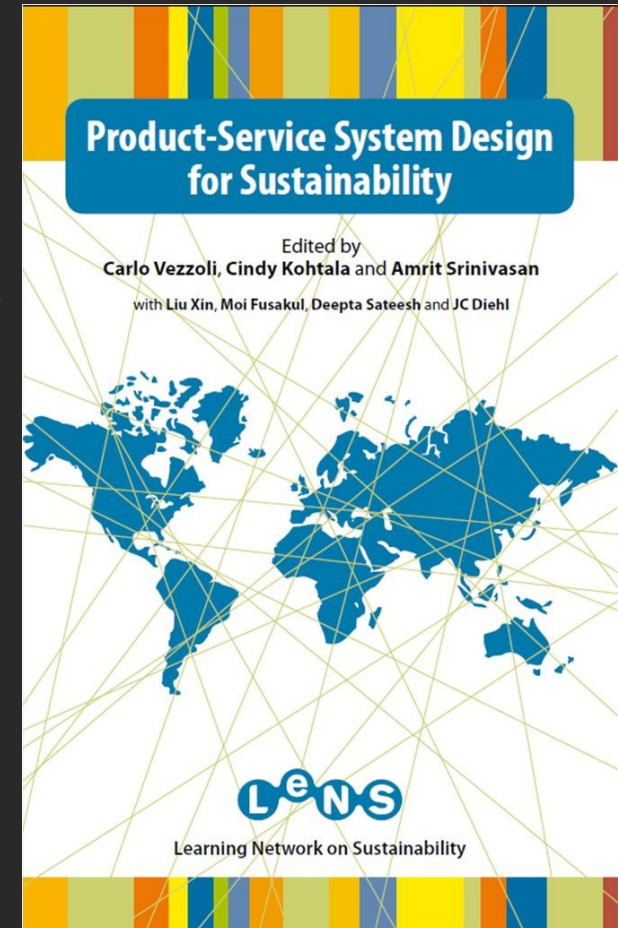
innovation in which is the company/companies' economic and competitive interest that may leads to environmental or socioethic benefits

3. PRODUCT-SERVICE SYSTEM DESIGN FOR SUSTAINABILITY: AN EMERGING ROLE

PRODUCT-SERVICE SYSTEM DESIGN FOR SUSTAINABILITY: EMERGING DEFINITION

“the design of the system of products and services that are together able to fulfil a particular customer demand (deliver a “unit of satisfaction”), based on the design of innovative interactions of the stakeholders (linked to that “satisfaction” system), where the economic and competitive interest of the providers continuously seeks environmentally and socio-ethically beneficial new solutions”

[to be published in 2013, by Greenleaf english, chinese, thailandese, pdf free of charge and in copy left www.lens.polimi.it]



PSS DESIGN FOR SUSTAINABILITY: EMERGING APPROACHES AND SKILLS

A. "SATISFACTION-SYSTEM" APPROACH

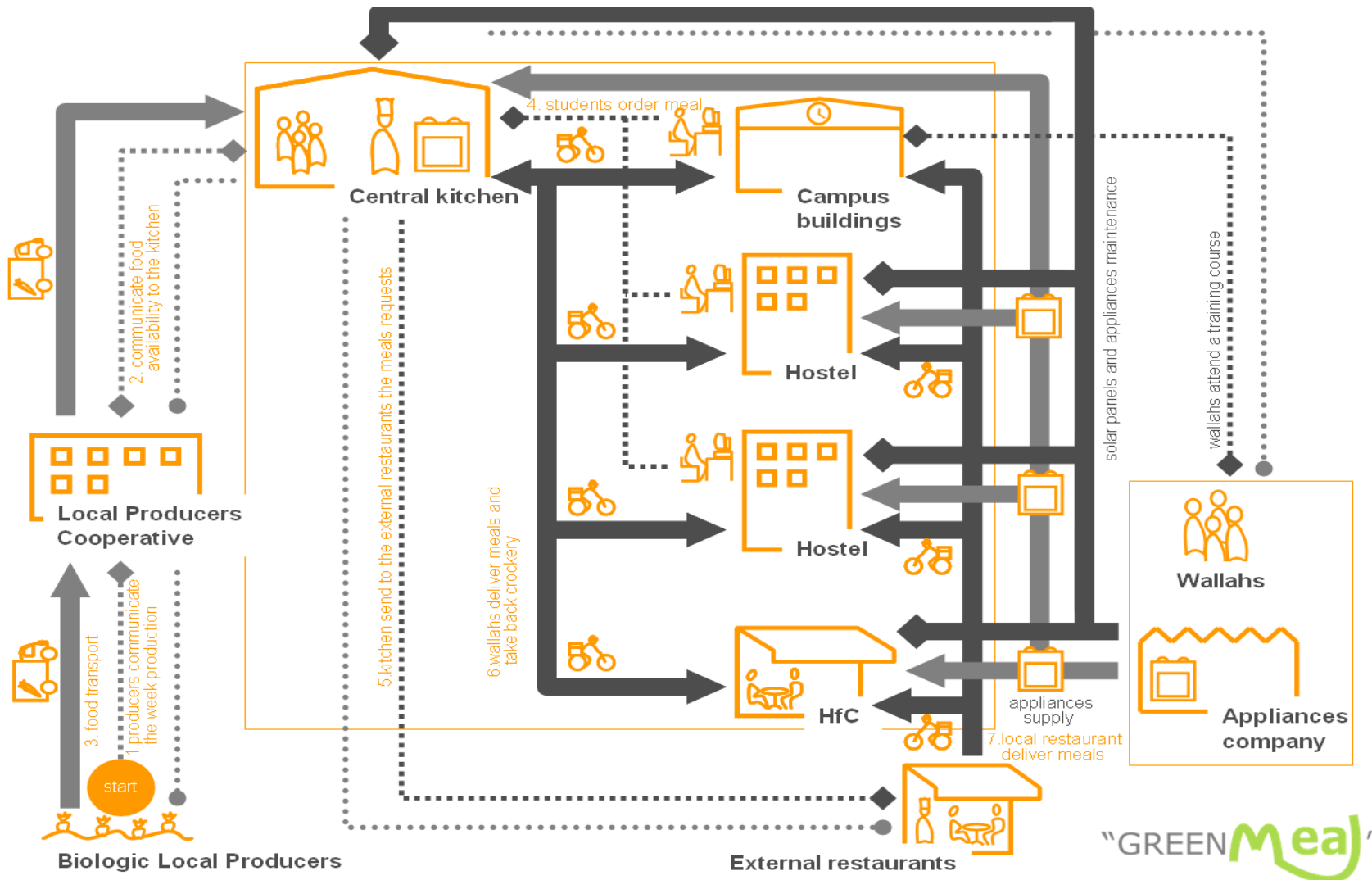
design the satisfaction of a particular demand (satisfaction unit) and, thereafter, all its related products and services

B. "STAKEHOLDER CONFIGURATION" APPROACH

design the interactions of the stakeholders of a particular satisfaction-system

STAKEHOLDERS SYSTEM MAP

(SYSTEM DESIGN TOOL)



"GREENmeal"

PSS DESIGN FOR SUSTAINABILITY: EMERGING APPROACHES AND SKILLS

A. "SATISFACTION-SYSTEM" APPROACH

design the satisfaction of a particular demand (satisfaction unit) and, thereafter, all its related products and services

B. "STAKEHOLDER CONFIGURATION" APPROACH

design the interactions of the stakeholder of a particular satisfaction-system

C. "SYSTEM SUSTAINABILITY" APPROACH

design such a stakeholder interactions (offer model) that for economic reasons continuously seek after environmentally and socio-ethical new beneficial solutions

NOT ALL PSS ARE ENVIRONMENTALLY AND/OR SOCIOETHICALLY SUSTAINABLE!

> CRITERIA AND GUIDELINES ARE NEEDED ...

> METHODS AND TOOLS ARE NEEDED ...

... to orientate design towards *such* stakeholder interactions (*offer model*) that continuously seek after environmentally and/or socioethically new beneficial solutions

SDO SUSTAINABILITY DESIGN-ORIENTING TOOLKIT

ENVIRONMENTAL DIMENSION /
6 CRITERIA / (6) IDEA GENERATION TABLES WITH GUIDELINES (SYSTEM LEVELS)

test

Environmental Sustainability - Orientate Concept

System

Service

Product

☐ Menu

☐ Reload

☐ Logout

☐ Save

☐ Print

☐ Help

System life optimisation

Transportation/distribution reduction

Resources reduction

Waste minimisation/valorisation

Conservation/ bio-compatibility

Toxicity reduction

Resources reduction

priority:

● IDEA 1

Complement energy/materials/semi-finished products, with support services for their optimal use

Offer access to products or infrastructures (enabling platform) through payment based on the unit of satisfaction

Offer access to product or infrastructures (enabling platform) through payment based on fixed fee per given period of time

Offer full-service (final result) to client/final user through payment based on the unit of satisfaction

Provide resources saving technologies and practices

● IDEA 2

MEPSS and LeNS
EU projects

SDO SUSTAINABILITY DESIGN-ORIENTING TOOLKIT

SOCIOETHICAL DIMENSION /

6 CRITERIA / (6) IDEA GENERATION TABLES WITH GUIDELINES (SYSTEM LEVEL)

test

Socio-Ethical Sustainability - Orientate Concept

System

Service

Product

☐ Menu

☐ Reload

☐ Logout

☐ Save

☐ Print

☐ Help

IDEA 1

IDEA 3

Favour/integrate weaker and marginalized strata

priority:

Involve and improve conditions of weaker social strata

Involve and improve conditions of marginalised persons

Develop systems to extend the access to goods and services to all social strata

Develop systems of shared usage and/or exchange of goods and services to increase their access

Develop system which allow easier access to (for companies)

IDEA 2

MEPSS and LeNS EU projects

METHODS/TOOLS

some methods/tools developed to support Product-Service System design for sustainability



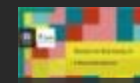
HiCS, Highly Customised Solutions
[see Manzini et al. 2004]



MEPSS, Methodology for Product Service System development
[see van Halen et al. 2005]



SusProNet, Network on sustainable PSS development
[see Tukker & Tischner, 2006]



Design4Sustainability Step by step approach
[see Tischner & Vezzoli, 2009]

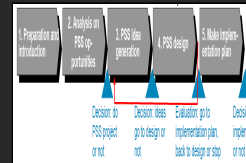


Product-Service System Design for Sustainability
[see Vezzoli et al., 2013]

DESIGN METHODS

TOOLS

	explore	develop	explore	develop
partners	Business Partners	Platform Partners	Platform Partners	Business Partners
contents	Contents of the platform	Contents of the platform	Contents of the platform	Contents of the platform
solutions	The platform solution	The platform solution	The platform solution	The platform solution



MSDS: Method for System Design for Sustainability



EU funded project, Asia-link programme

SCOPE: support design processes for the development of sustainable PSS, **modular** and **adaptable** to specific design requirements and **usable** in existing design processes

USERS: designer, design office, designer within a company

TOOLS: free to download at www.lens.polimi.it



MSDS PHASES/PROCESSES

STRATEGIC ANALYSIS

- ANALYSIS OF THE PROJECT PROMOTERS
- ANALYSIS OF THE REFERENCE CONTEXT
- ANALYSIS OF THE REFERENCE STRUCTURE
- ANALYSIS OF BEST PRACTICES
- DEFINITION OF SUSTAINABILITY DESIGN PRIORITIES

EXPLORING OPPORTUNITIES

- IDEAS GENERATION ORIENTED TO SUSTAINABILITY
- DEVELOPMENT OF THE SUSTAINABILITY DESIGN ORIENTING SCENARIO - VISIONS/CLUSTERS/IDEAS

SYSTEM CONCEPT DESIGN

- VISIONS, CLUSTERS AND IDEAS SELECTION
- SYSTEM CONCEPT DEVELOPMENT
- ENV., SOC. & ECON. CHECK

SYSTEM DESIGN (AND ENGIN.)

- SYSTEM DEVELOPMENT (EXECUTIVE LEVEL)
- ENV., SOC. & ECON. CHECK

COMMUNICATION

- DOCUMENTS EDITING



MSDS MAIN TOOLS:

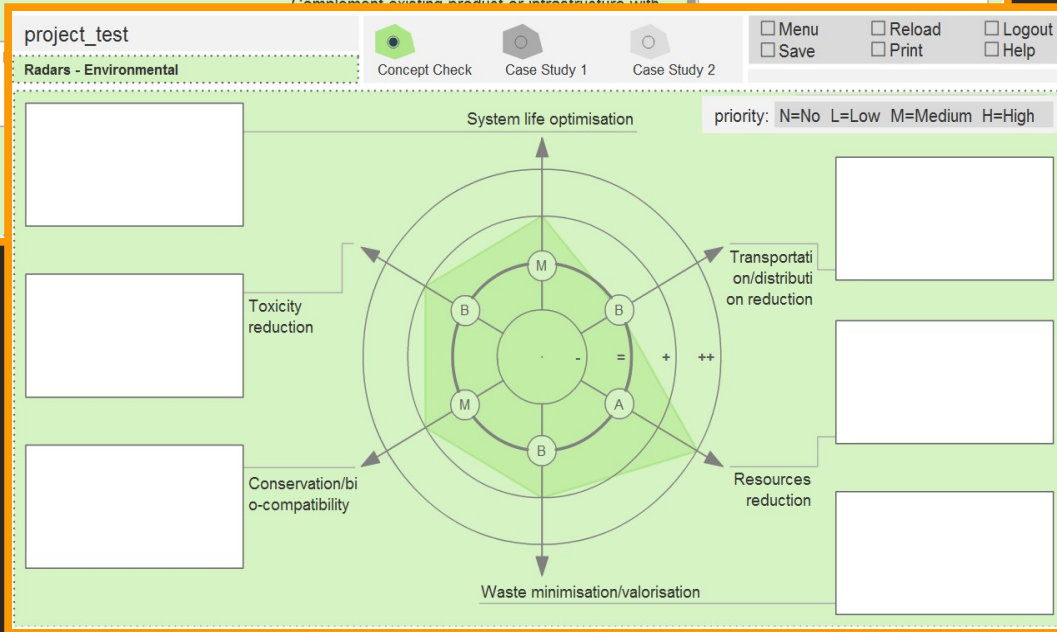
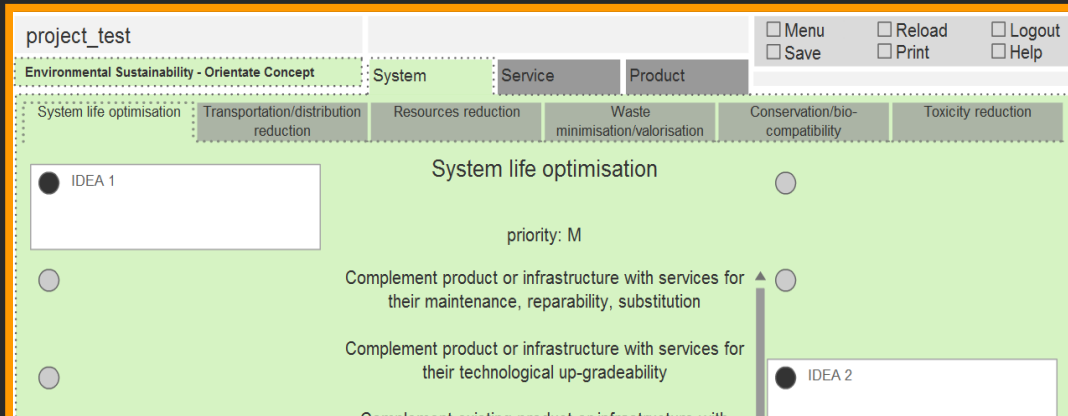
- . Sustainability Design-Orienting toolkit (SDO)
- . sustainability interaction story-spot
- . *system map*
- . *interaction table / story-board*
- . *satisfaction offering diagram*
- . *stakeholder motivation matrix*
- . *solution element brief*

LEGENDA

sustainability-orienting system design tools

(other) system design tools

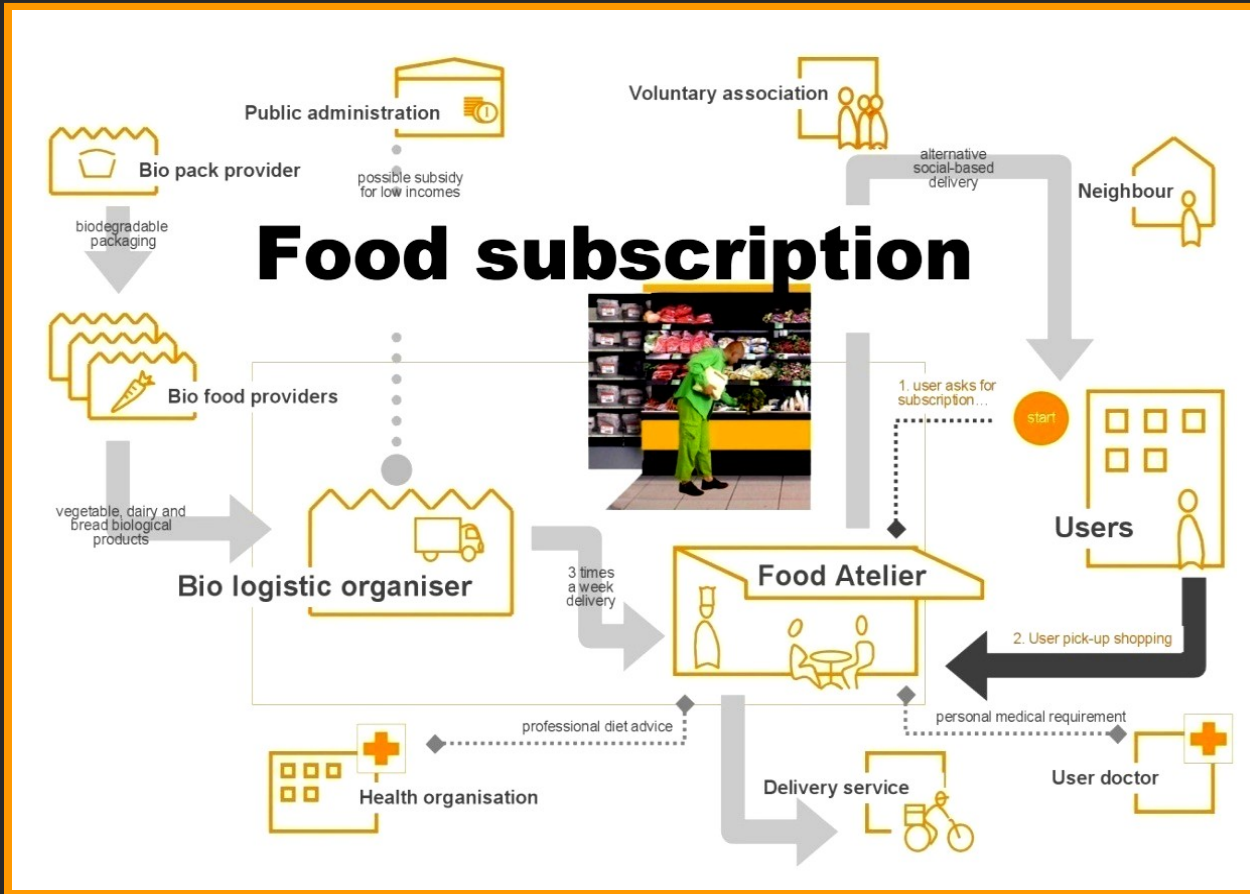
SUSTAINABILITY DESIGN-ORIENTING (SDO)



to orientate system design process towards sustainable solutions (environmental, socio-ethical, economic)

www.lens-sdo.polimi.it

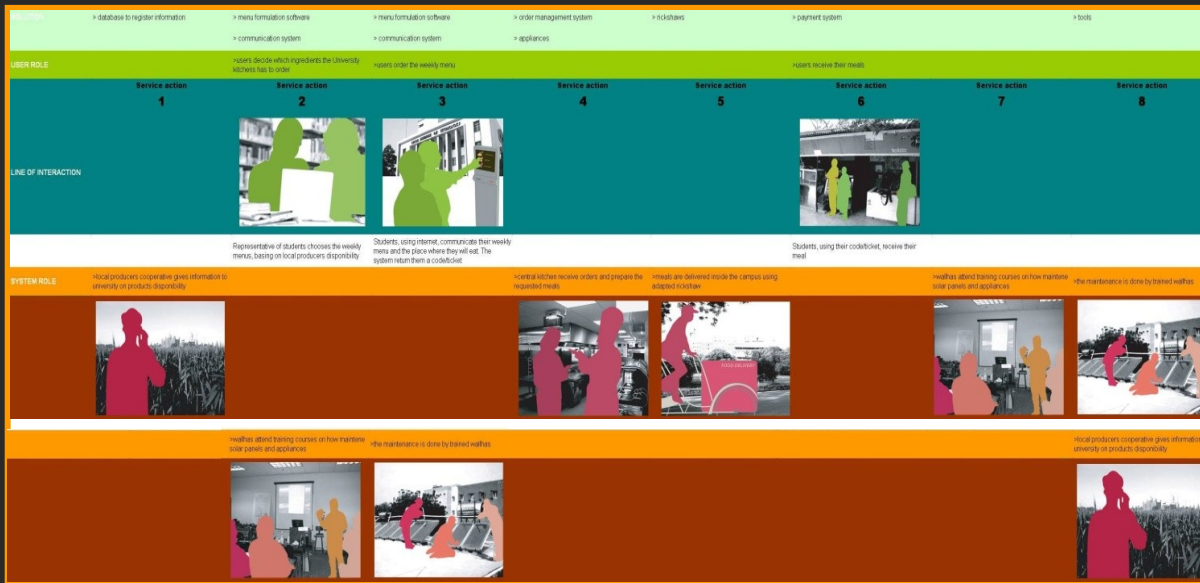
- SYSTEM MAP
(could be animated)



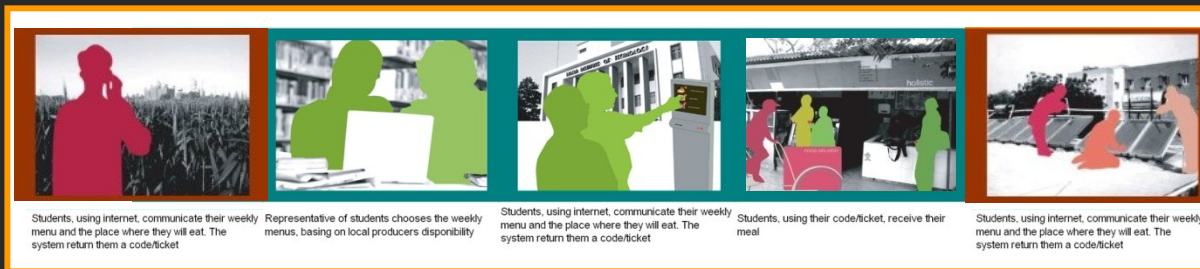
to visualise
(design and co-
design) the
configuration of
the system,
describing **actors**
involved and their
interactions

INTERACTION TABLE and STORY-BOARD (could be animated)

INTERACTION TABLE

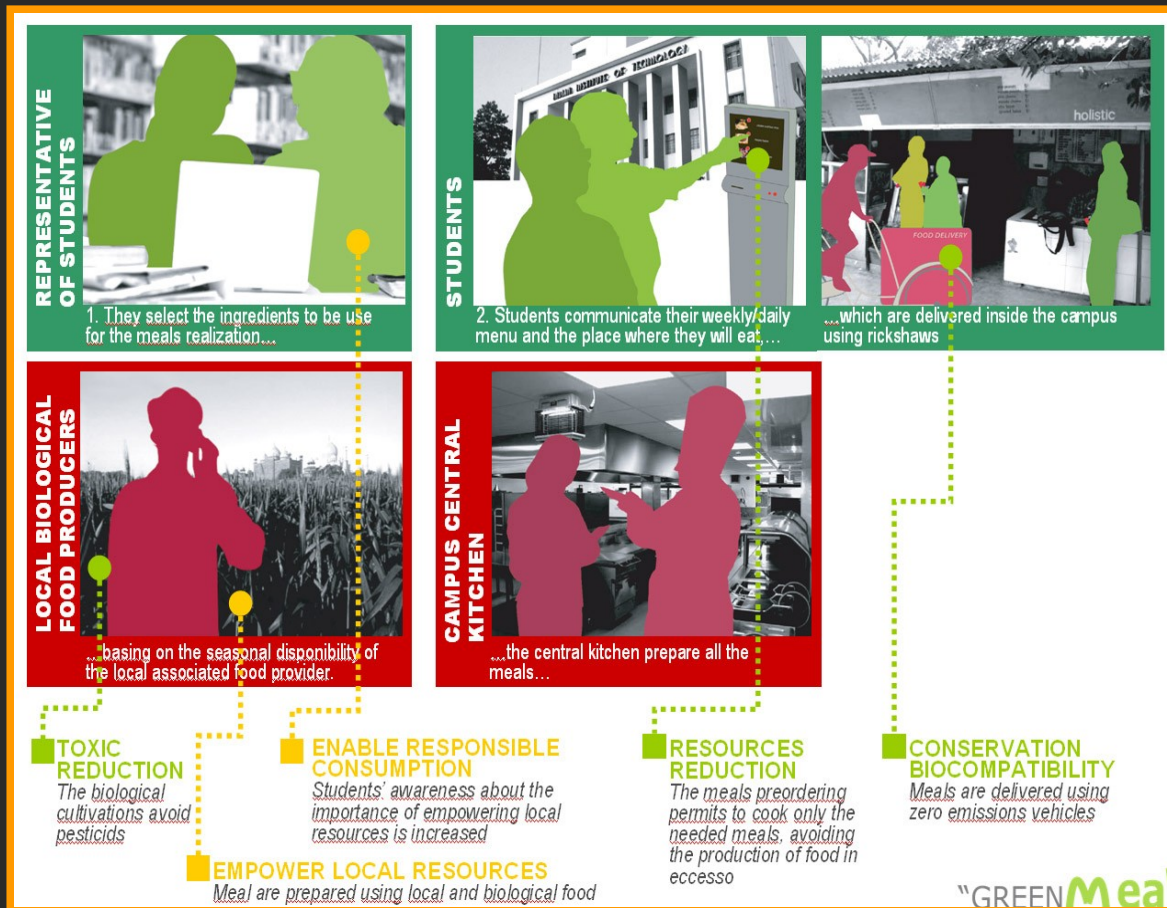


INTERACTION STORY-BOARD



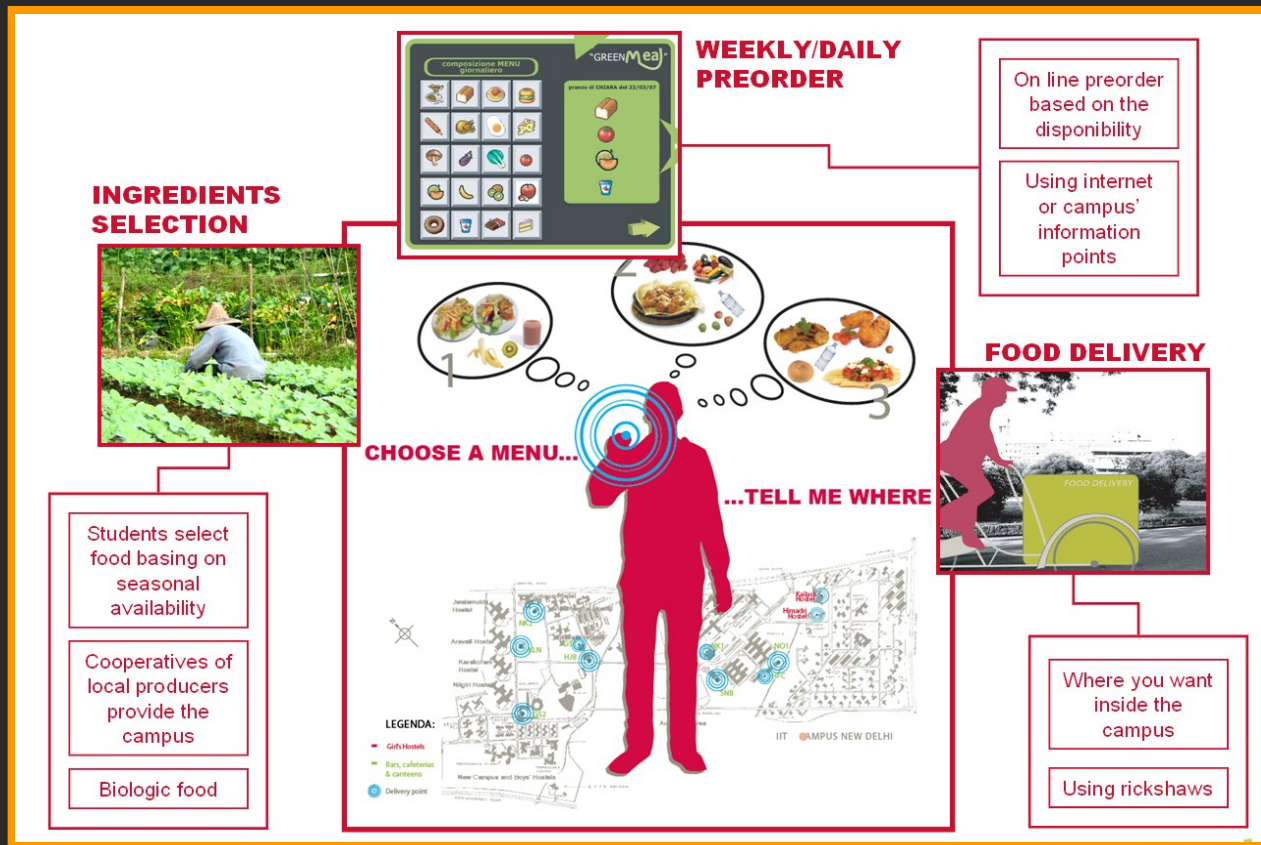
to visualise (design and co-design) the functioning of the system in time: the **narratives** (stories) of the **front-desk** (with the clients) and **back-stage interactions** (between other stakeholders)

SUSTAINABILITY INTERACTION STORY-SPOT (could be animated)



to visualise (only)
key stakeholder
interaction in
relation to criteria
of sustainability
(environmental,
socio-ethical,
economic)

SATISFACTION OFFERING DIAGRAM



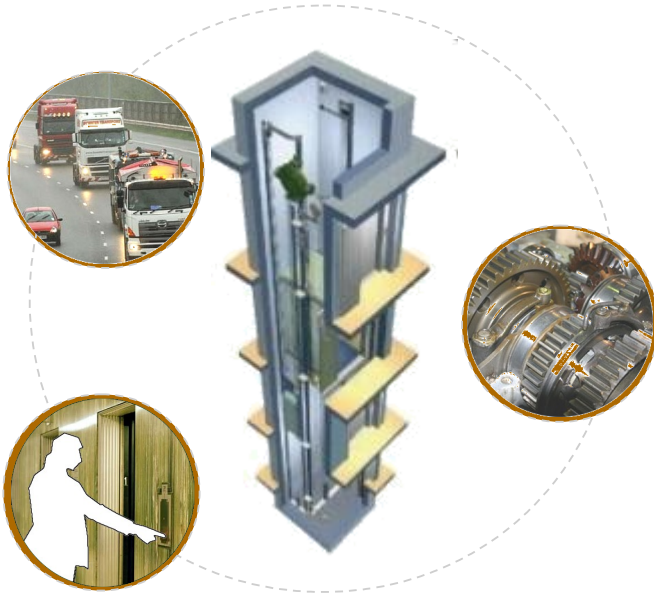
to visualise (design and co-design) the **satisfaction** offered by the system, and **how** this is **delivered** to the user/customer

PSS DESIGN FOR SUSTAINABILITY AND MSDS IN PRACTICE (BY DIS-POLIMI)

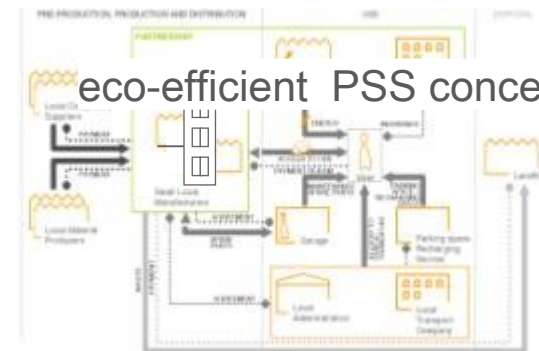


DESIGN OF ECO-EFFICIENT PSS DESIGN-ORIENTING SCENARIOS

ECO-EFFICIENT PSS CONCEPT



eco-efficient design orienting
scenarios elaboration



eco-efficient PSS concept design



commissioned by:

**TETRA
PAK**

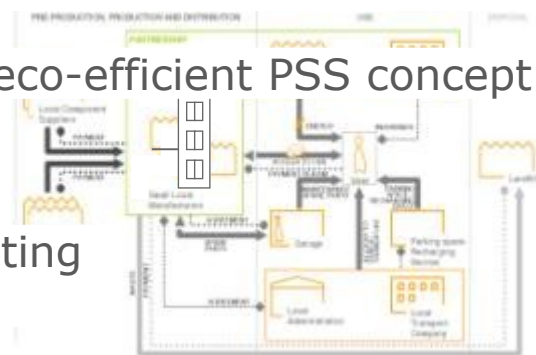


DESIGN OF ECO-EFFICIENT PSS SCENARIO DESIGN OF ECO-EFFICIENT PSS CONCEPT DESIGN OF IMPLEMENTATION STRATEGY



eco-efficient design orienting
scenarios elaboration

eco-efficient PSS concept design



design of transition and
diffusion path

TANGO EU funded project (culture programme)

Towards A New interGenerational Openness

partners: Aalto University, Finland; Nantes A. School, France; Politecnico di Milano, Italy



Re-Made In Barona
video: off-line on-line
(3:30 sustainability)



ShareRadio (ex)change
your time
video: off-line on-line
(4:00 sustainability)



CaseVerdi.net
video: off-line on-line
(3:38 sustainability)



Sun Light
video: off-line on-line
(2:53 sustainability)

Tango in Milan: proposals
for sustainable Product-
Service Systems
promoting social inclusion
and intergenerational
dialogue in Milan

free to view and
download at
www.designtango.eu



1. *Distributed Renewable Energy (DRE): key leverage for a sustainable development*

2. *Product-Service System (PSS): promising model for a sustainable development*

4. SUSTAINABLE PRODUCT-SERVICE SYSTEM (S.PSS): A PROMISING MODEL FOR DISTRIBUTED RENEWABLE ENERGY (DRE)

S.PSS FOR DRE IN LOW/MIDDLE INCOME CONTEXTS: AN EXAMPLE

SOLAR HOME KITS

electricity + lamps > light

TSSFA company offers to Brazilian rural people a solar home kits that include the hardware to generate solar energy + the installation service + products that use the electricity, e.g. lighting and electrical outlets. Customers sign a three-year service contract (all of the tangible inputs are owned by the provider).

it is environmentally sustainable because it uses the solar energy + it is socioethically sustainable because give to poor people access to useful services + it is economically sustainable because is a business for TSSFA company.



A RESEARCH WORKING HYPOTHESIS

S.PSS APPLIED TO DRE:
SUSTAINABLE OPPORTUNITIES IN LOW/MIDDLE
INCOME (ALL) CONTEXTS:

“A S.PSS approach may act as a business opportunity to facilitate the diffusion of DRE-based value production system (satisfaction system) in low and middle-income (all) contexts, as a key leverage for a sustainable development process aiming at democratizing access to resources, goods and services.”

[LeNSes, EU edulink funded project, 2013-2016]

3. Product-Service System (PSS) design for Sustainability: an emerging role, the LeNS approaches

4. *Sustainable Product-Service System (S.PSS): a promising model for Distributed Renewable Energy (DRE)*

5. SYSTEM **DESIGN** FOR SUSTAINABLE ENERGY (FOR ALL): A DESIGN RESEARCH WORKING HYPOTHESIS OF THE LeNSes EU BIREGIONAL PROJECT

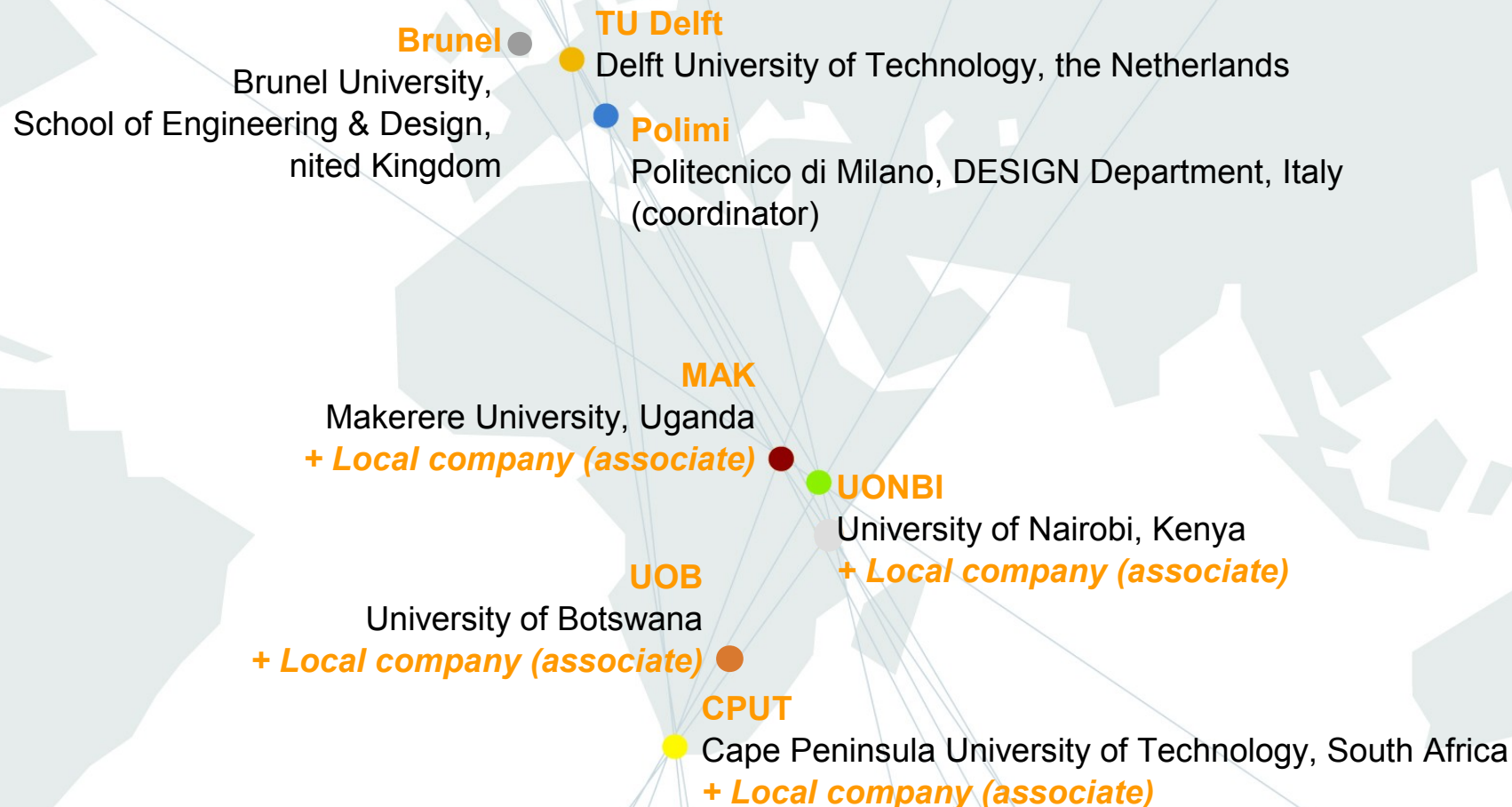


Lerning Network on Sustainable energy system.

Multipolar and open network for curricula and lifelong

learning capacity development focused on Sustainable Energy Systems
Design & Engineering (SES.DE)

EU funded project 10.10.2013-9.10.2016



LeNSes OBJECTIVES

to contribute to curriculum and lifelong learning capacity development in Sustainable Energy Systems Design & Engineering (SES.DE), to favour the building up a new generation of practitioners capable of extending the access to locally-based, secure and cleaner energy services, based on the promising models of Sustainable Product-Service Systems (PSS) and Distributed Renewable Energy (DRE), and addressing equity and gender issues.

Product-Service
System design for
Sustainability
*LeNS approach,
method, tools*

Distributed
Renewable
Energy (DRE)
design and
engineering

.....



SYSTEM DESIGN FOR SUSTAINABLE
ENERGY (FOR ALL)
(knowledge-base and know-how)

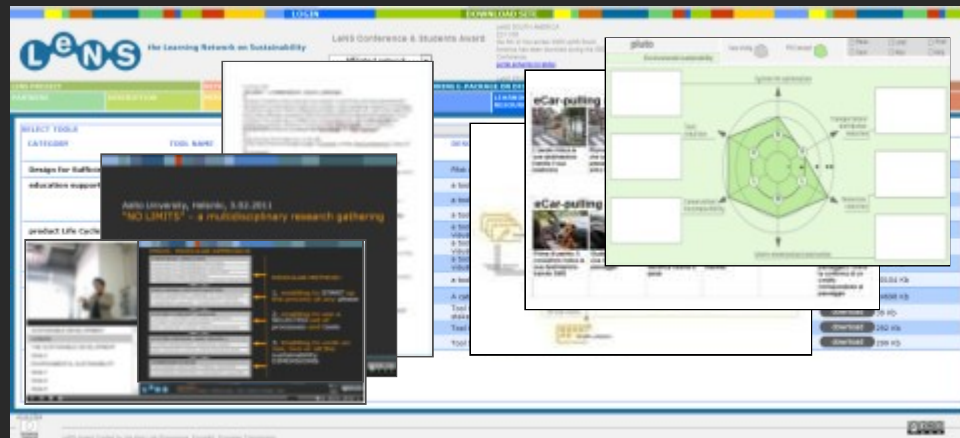
DISSEMINATION IN HEIS: LEARNING-BY-
SHARING WITH OPEN AND COPY LEFT ETHOS

LeNSes MAIN OUTPUT:

Open Learning E-Package (OLEP) on Sustainable Energy System Design for Sustainability (SES.DE)

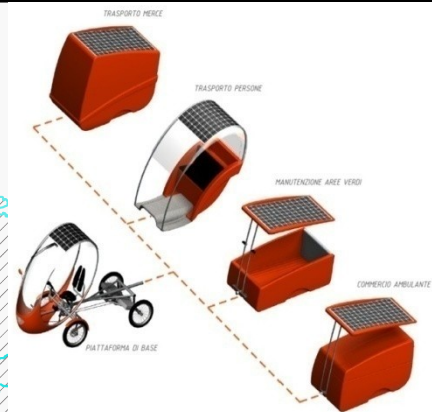
a web platform allowing interested teachers to freely download **open source** and **copyleft** **LEARNING RESOURCES** (slideshows, texts, audio-videos, etc.) and **TOOLS** that could be modified/remixed and reused.

**LEARNING
RESOURCES**



TOOLS

MULO SYSTEM OPEN PROJECT

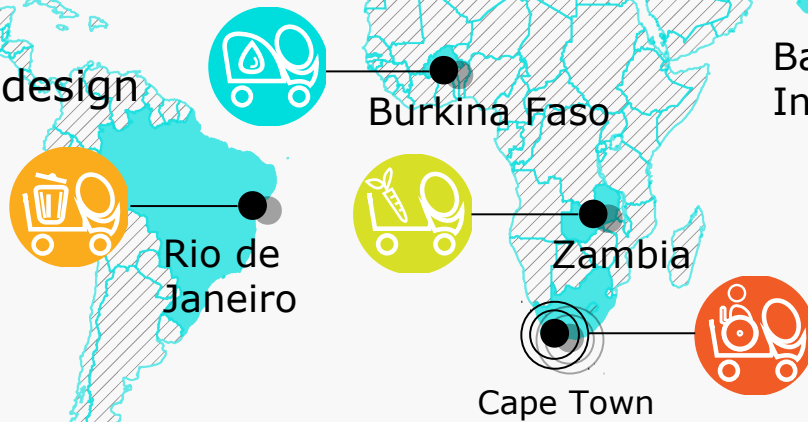


(by fabrizio ceschin)

● socio-technical experiment

● incubation

● S.PSS detailed design



MULO is an open system project aiming at promoting sustainable mobility Product-Service System in low and middle income contexts based on the use of vehicles powered by solar, electric and human power

SYSTEM AND PILOT PROJECT DESIGN AND IMPLEMENTATION OF A SUSTAINABLE MOBILITY SYSTEM FOR THE TRANSPORTATION OF DISABLED PEOPLE IN CAPE TOWN SUBURBS, SOUTH AFRICA

**BASED ON MULO SUSTAINABLE
MOBILITY OPEN PROJECT**

PARTNERS

*Politecnico di
Milano*

*Cape Peninsula
University of
Technology*

Shonaquip

Benbikes

*Philiza Abafazi
Bethu*

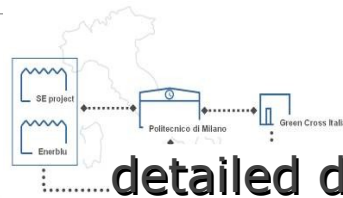


*first pilot launch, Cape Town:
12 October 2011*

<http://muloafrica.wordpress.com>

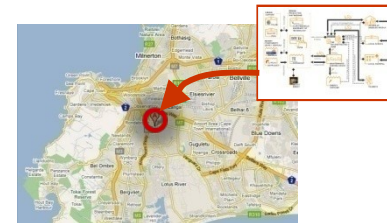
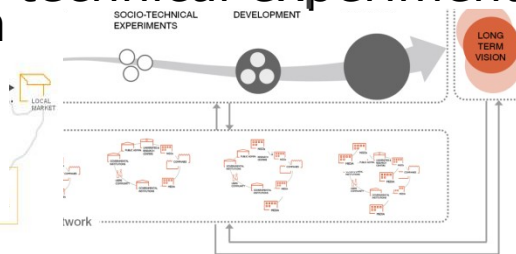


detailed product design



**detailed design
of service and
stakeholder
interactions**

**design of transition
path and of socio-
technical experiment**



**pilot project
implementation**

FINAL REMARKS

AN EMERGING SYSTEM DESIGN ROLE FOR SUSTAINABILITY

form

“APPROPRIATE TECHNOLOGIES” DESIGN

to

“APPROPRIATE STAKEHOLDER CONFIGURATION”
DESIGN, ADDRESSED TO S.PSS AND DRE



SUSTAINABILITYMAKER

PROJECT WEBSITE



funded by the European Life Programme (2013-2015)

OBJECTIVE/RESULTS

TO PROVIDE SUSTAINABLE SOLUTIONS, THROUGH AN OPEN INNOVATION, CROWD-SOURCING, CROWD-VOTING, CROWD-FUNDING ONLINE INNONATIVES PLATFORM AND MARKETPLACE.

SUSTAINABILITY MAKER CONVENTION 2013

the launch conference of the Sustainability Maker project, its Open Innovation for Sustainability platform innonatives.com and the first open challenges.

OCTOBER 15°, COLOGNE, GERMANY

www.sustainabilitymaker.org

www.innonatives.com

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