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# Design-driven Industrial Reconversion during COVID-19 Global Outbreak

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# Design-driven industrial conversion during COVID-19 global outbreak

A systemic business strategy and design approaches to face complex market crisis.

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#### Content

Introduction and background

Industrial Conversion to re-open closed firms

Designers, universities and local SMEs

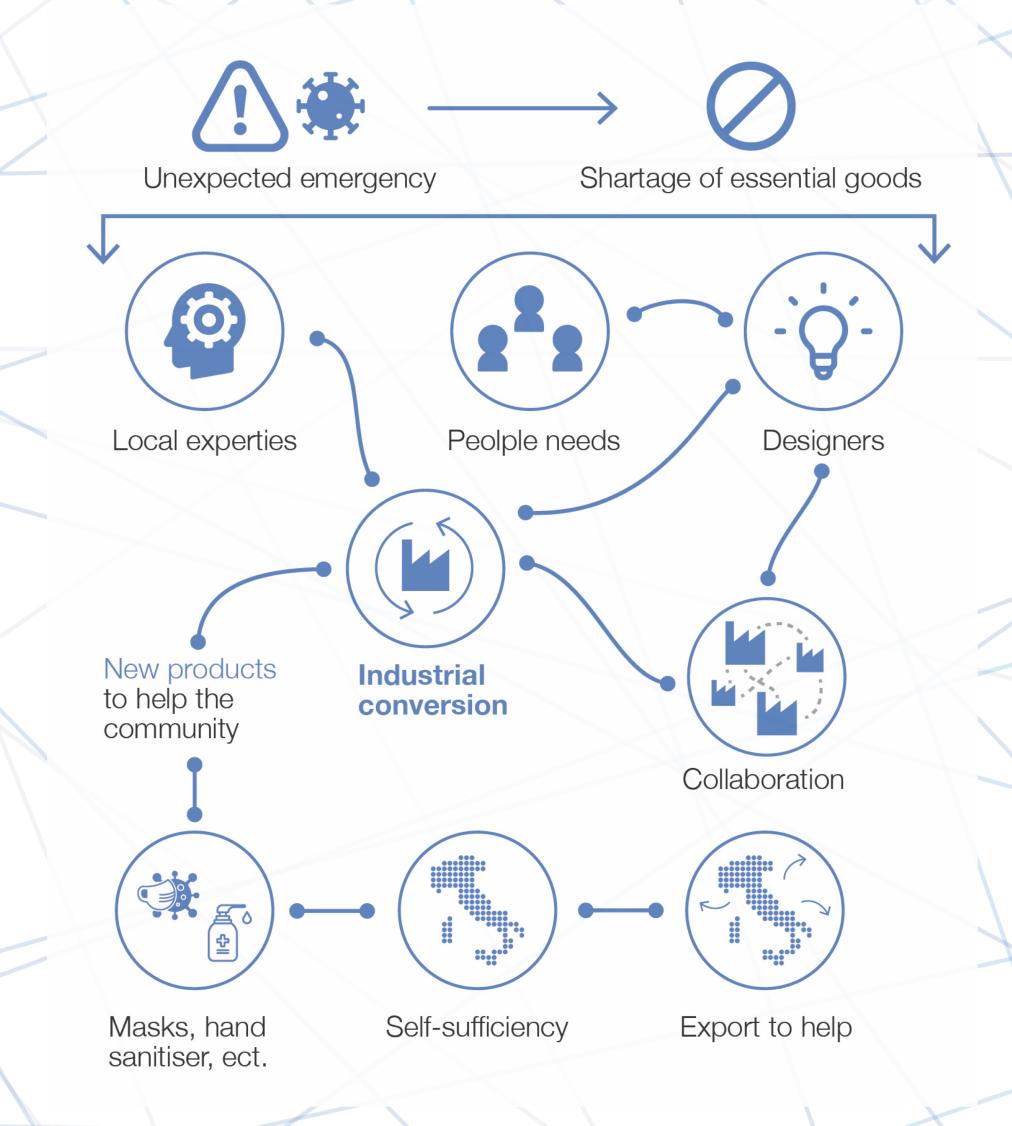
Final considerations



#### Introduction and background

New business model to mitigate market tensions

- During the COVID-19 emergency period, what are, and have been, the challenges for designers?
- What new expertise, skills, activities will the designer have to gain?
- How designers give innovative answers with new activities to support companies during emergencies?





# Industrial Conversion to re-open closed firms

Textile firms



A Worker Irons Masks in the Atelier Miroglio Headquarters in Cuneo, Italy.

Textile firms

Masks, scrubs



## Industrial Conversion to re-open closed firms

Alcohol and perfume firms



BrewDog's beer bottle hand sanitiser packaging.

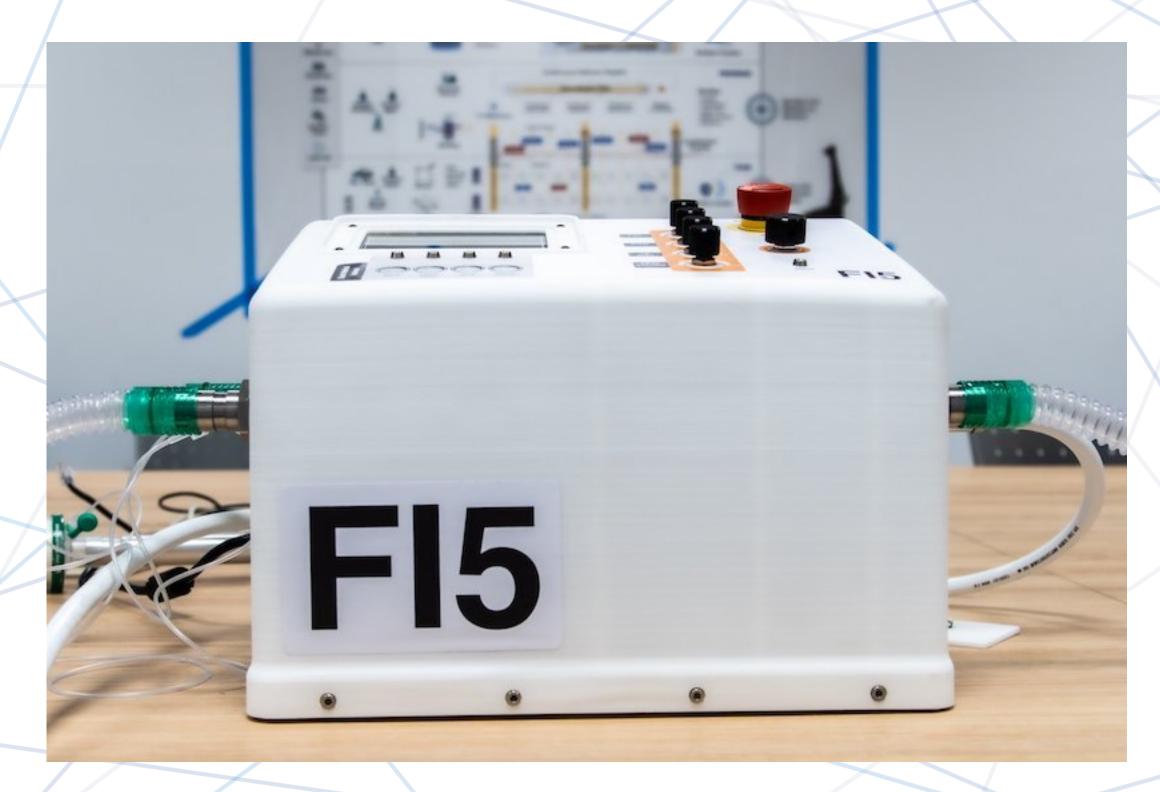
Spirits, alcohol, and perfume industries, brewery

Hand sanitiser, disinfectant, denatured alcohol



# Industrial Conversion to re-open closed firms

Mechanical firms



FI5 Ventilator by Ferrari.

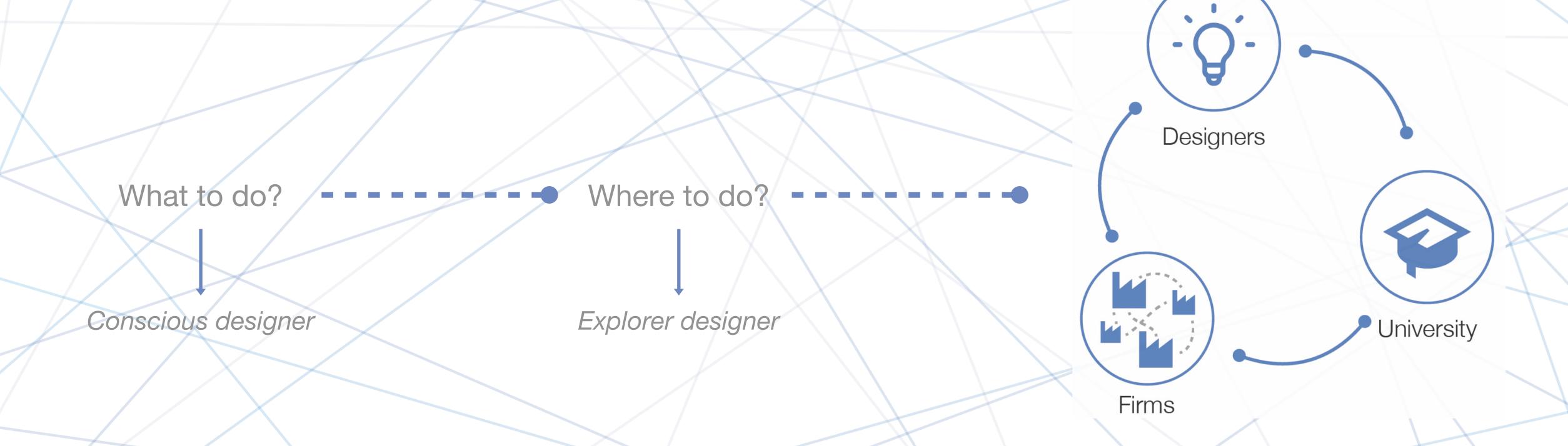
Mechanical firms

Ventilators



## Designers, universities and local SMEs

Pre and post COVID-19 approaches\_an holistic view





#### Designers' contribution

Challenges, skills and innovative answers of the designers of the future

- During the COVID-19 emergency period, what are, and have been, the challenges for designers?
- What new expertise, skills, activities will the designer have to gain?
- How designers give innovative answers with new activities to support companies during emergencies?

Teamwork during remote working Meet PPE standards

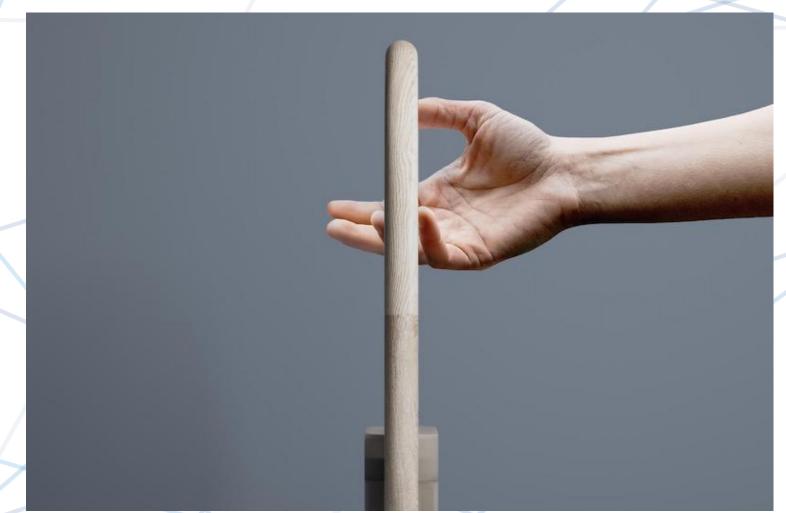
Forecasting unexpected needs

Creating a synergistic network and new products suitable for the industrial conversion process



## Designers' contribution

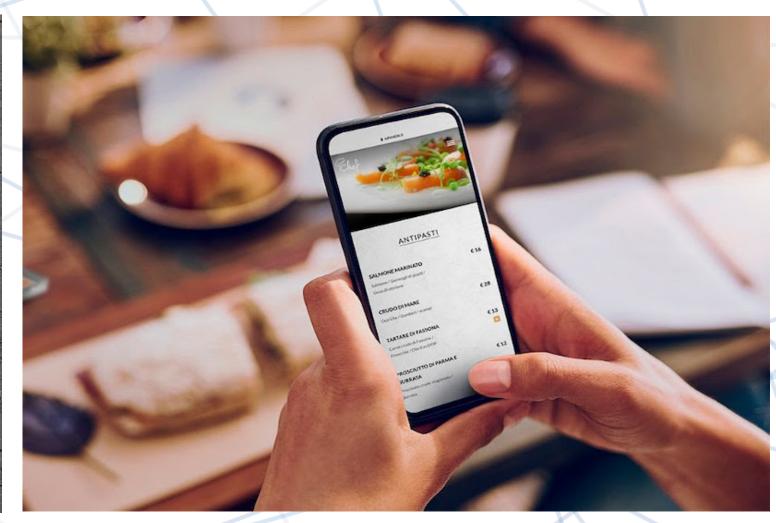
Pre and post COVID-19 approaches



Hand Sanitizer Loop by JPA Design



Wave Social Distance Signage, by studio 5-5



Safetable, QR Code Reader for Digital Menù by Barro

Product Graphic Service



#### Conclusions and insights

The importance of a systemic vision

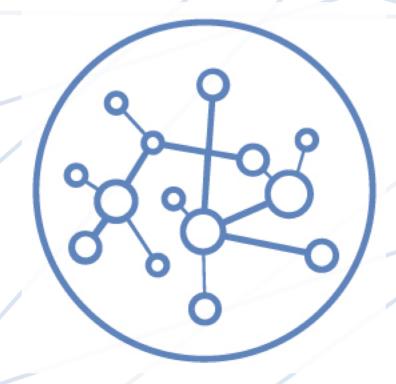
"How do you discover a need that nobody yet knows about?"

Norman, D. A., (2004). Emotional design: why we love (or hate) everyday things.



## Conclusions and insights

The importance of a systemic vision



Designers' ability to examine the problem holistically and choose the most innovative and contextually appropriate solutions.



Industrial reconversion as a systemic strategy exploiting the resources already belonging to the firm, untangling the economic complexity.

