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Design by Doing in Louisiana Farmers Markets: Adaptive cycles, learning, and innovating in the time of the COVID-19 crisis

Giancola, Mikal M and Pinske, Eve C.

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## Design by Doing in Louisiana Farmers Markets: Adaptive Cycles, Learning, and Innovation in the Time of the COVID-19 Crisis

Long Paper Presentation: RSD10

Friday November 5, 2021



## Disclaimer

The views expressed in this presentation and on the following slides are solely those of the presenters and not those of any of the organizations named in the presentation.

## About the Authors



Mikal 'Mack' Giancola, MPH DrPH(c)
DrPH in Leadership at
University of Illinois Chicago

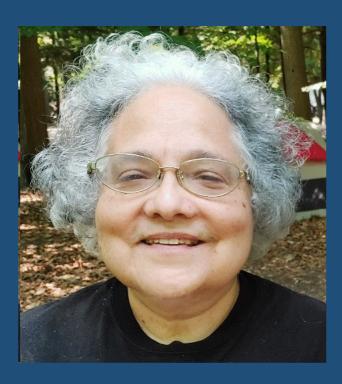
Eve Pinsker, PhD

Clinical Assistant Professor,

Community Health Sciences

Core Faculty, DrPH in
Leadership Program

University of Illinois Chicago



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- Background
- Questions for Analysis
- Methods
- Introduction to/Description of the Holling's Cycle
- Interpretation of the Modified Holling's Cycle to the Local Context
- Photographic timeline of the Holling's Cycle
- Implications for Iterative Learning through Evaluation in Public Health

## Background: Crisis

To fight coronavirus in New Orleans, LaToya Cantrell issues 'stay home' mandate; here's what that means

BY KYLE WHITFIELD AND JEFF ADELSON | Staff writers PUBLISHED MAR 20, 2020 AT 4:40 PM | UPDATED MAR 20, 2020 AT 5:28 PM 💂 🛢 3 min to read



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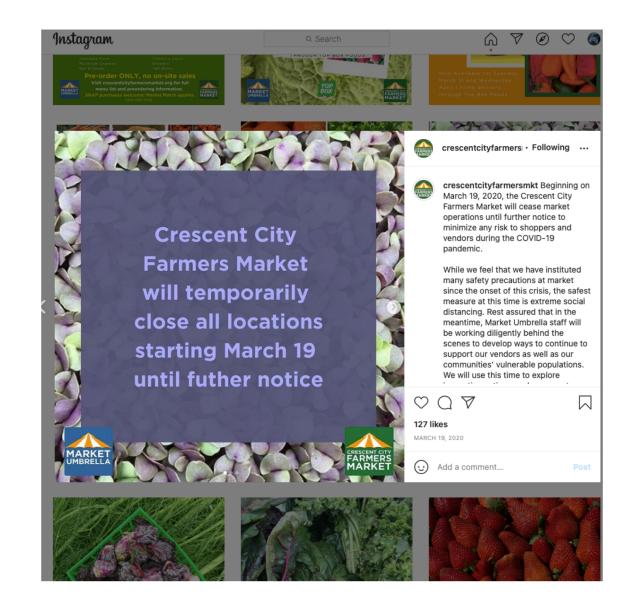




Citing Kuhn,"...[n]ormal science ultimately leads recognition of anomalies and to crises. And these are terminated not by deliberation and interpretation, but by a relatively sudden and unstructured event like the gestalt switch" -Change. Watzlawick, Weakland, and Fisch (2014; pg. 41).

### Questions

- 1. Did the farmer's market initiatives promote innovation in the food system?
- 2. What types of learning facilitated innovation? What other factors were facilitating innovation?
- 3. How did the situation with COVID-19 affect the ability of stakeholders involved with the farmers markets to learn and innovate over time?

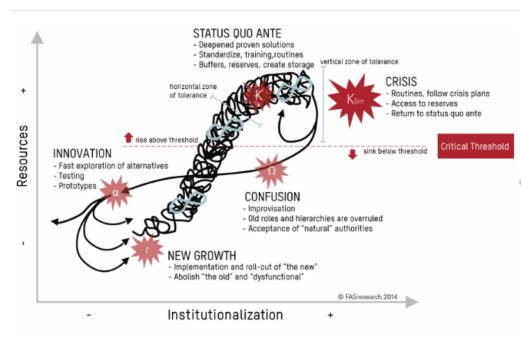


### Methods

- Qualitative methods were used to conduct a systematic document review of items on healthylouisiana.org: Grant applications, grant reports, evaluation reports, and presentations (Giancola & Kendall, 2020; Louisiana Healthy Communities Coalition, 2021).
- The sources were placed into time-ordered matrices to analyze how the projects unfolded over time (Miles, Huberman, & Saldaña, 2020).
- Documents were coded with MaxQDA© to support thematic analysis, using a hybrid approach to coding (Fereday and Muir-Cochrane 2006).
- After coding the documents, time-sequence inconsistencies were observed between the initial event-state network diagrams and the actual sequence of events; those were revised.
- A modified Holling's cycle served as an analytic model to understand how innovation after a crisis unfolds over time (Fath, Dean, & Katzmair, 2015)
- An iceberg analysis was applied to the data as an analytic framework to reveal underlying values and mindsets (Hall, 1976; Meadows, 2010).

## Modified Holling's Cycle

#### The Adaptive Cycle



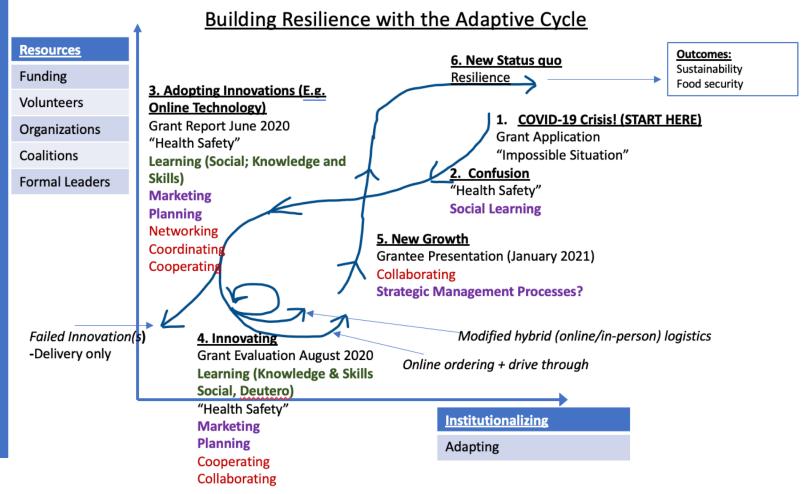
Adaptive cycle applied to social systems. Stages in this cycle are similar to ecological stages, from new growth to status quo, to confusion, and innovation. The differentiation between crises that remain within the threshold and those that lead to dissolution are indicated by the vertical range of tolerance.

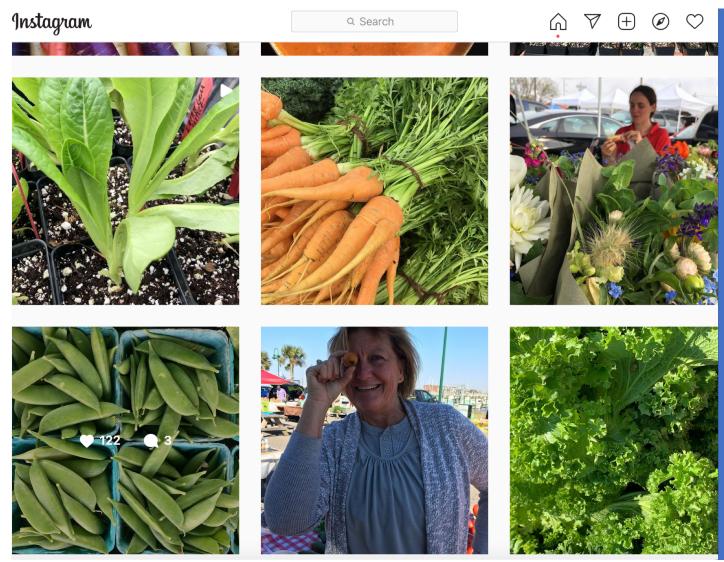
#### The Adaptive Cycle in Steps

- 1. Status Quo Ante
- 2. Crisis
- 3. Confusion
- 4. Innovation
- 5. New Growth
- 6. Current/New Status Quo

Fath, B. D., Dean, C. A., & Katzmair, H. (2015). Navigating the adaptive cycle: An approach to managing the resilience of social systems. *Ecology and Society, 20*(2), 24. doi:10.5751/es-07467-200224

## Modified Holling's Cycle: An Analytic Framework





Status Quo Ante

Crescent City Farmers Market. Retrieved from Instagram on October 22, 2021: https://www.instagram.com/crescentcityfarmersmkt/

## 2&3. Crisis & Confusion: April 2020



Crescent City Farmers Market. Retrieved from Instagram on 10/21/21 https://www.instagram.com/p/B9\_51fpJtyr/

-Status quo ante was no longer viable

-Market managers participated in ongoing virtual meetings with food access coalitions

-Meeting spaces were a venue for resource sharing (e.g funding, ideas, experiences), including the grants that this presentation covers-

-A multi-sector, social learning space.

-Farmers markets engaged in internal social learning by working closely to identify innovations.

 -"Health Safety" was an emergent, grounded construct and frequent phrase of vital importance.

## 4. Adopting Existing Innovations: June 2020, Grant Report

- Cross-posting between Facebook and Instagram occurred.
- Marketing for SNAP/MarketMatch, via Facebook and Google ads, and branding.
- Market workers used personal protective equipment and practiced safe food handling.
- Many markets have training in safe food handling, so market staff adapted easily to adding protocols for personal protective equipment.
- The contactless technologies for inventory, logistics, and delivery required market staff to learn knowledge and skills to operate them.
- The farmers and market learned to wholesale with each other. The market staff learned to use paid advertising techniques with social media.
- Initially, the new FA&D model came together through local networking on calls, then coordinating resources and activities (e.g. freezer space, deliveries, etc.), and ultimately cooperation between organizations merging certain operations to get fresh food to the public.





crescentcityfarmers · Following ···



crescentcityfarmersmkt Bringing local, fresh food to your homes!

A lovely feature from @carlaskitchen\_on our partnership with @topboxlouisiana , @sproutnola , @libertyskitchen , and @growinglocalnola. In Thank you!!! And don't forget that the CCFM Box is available for purchase with our Market Match program, which makes it half price for SNAP shoppers! The next round goes on sale on Friday!

Visit our website today to make a donation to support this program and so that we may continue connecting you with local, fresh food!

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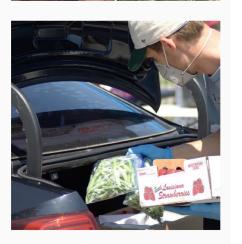


















4. Innovating: Online Ordering Delivery, Drive-through, Modified In-person





crescentcityfarmersmkt Calling all volunteers! We still have a few spots open for you lend a hand with the drive thru, pickup market this Sunday, March 31 at Parkway Bakery and Tavern! Visit our website ('+ link in bio'+') for more info on how to sign up for a shift! And don't forget, pre-ordering for the market ends Friday night at midnight!

73w









crescentcityfarmersmkt Order your box of fresh CCFM produce before 5pm today for home delivery or pick up next Tuesday, July 28 with @topboxlouisiana For Market Match participants, choose "pay at pickup" and Top Box will contact you directly to process your SNAP payment and to receive your dollar for dollar match.

And orders close tonight at midnight for the drive thru, pre-order market for this Sunday, July 26 at Parkway Bakery and Tavern! \*NEW MARKET TIME\* - now from 7am - 11am! Visit our website \*,+ link in bio \*,+ for more info, including how to make purchases with a SNAP card and utilize Market Match to double SNAP dollars!











## 4. Innovating: Volunteers and Multiple Service Lines

Crescent City Farmers Market: Retrieved from Instagram on 10/21/21 https://www.instagram.com/p/CDCIR5SpQx3/

### 5. New Growth

- As SNAP MarketMatch dollars thereby double SNAP purchases for low-income people and families.
- By January 2021, the presenter (to the coalition) reported increased local customers, increased revenues overall, adopting additional innovations (e.g. Constant Contact) to do more targeted marketing, and extended grant funding.
- The initial, home delivery model, is now used for customers with limited mobility, the immunocompromised, and those without access to transportation.
- Operating multiple business models has required a high level of collaboration with other organizations, farmers, businesses, volunteers, and local government (e.g. traffic logistics for curb side pick-up, use of public spaces).



#### MARKET UMBRELLA AWARDED \$500,000 FEDERAL USDA GRANT

\*

FOR IMMEDIATE RELEASE

MARKET UMBRELLA AWARDED \$500,000 FEDERAL USDA GRANT

Removes Daily Market Match Limit to Increase Buying Power of SNAP Shoppers

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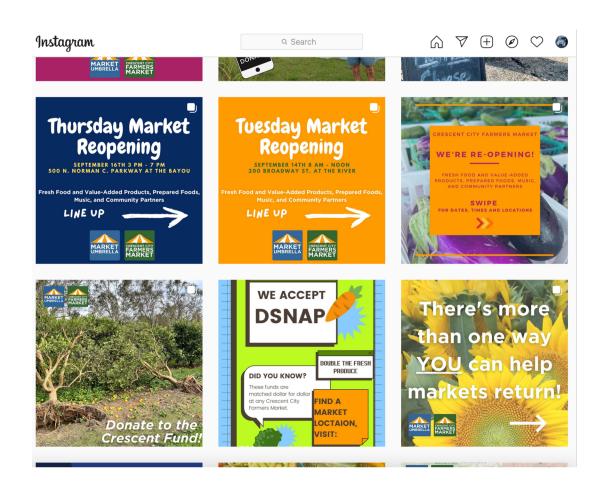
Contact: Bridget Rabun, Director of Development (504) 345-9477

ridget@marketumbrella.org

New Orleans, Louisiana – November 9, 2020 – Market Umbrella, the nonprofit organization that operates the Crescent City Farmers Markets, was awarded \$500,000 in funding from the U.S. Department of Agriculture (USDA) National Institute of Food and Agriculture's Gus Schumacher Nutrition Incentive Program (GusNIP). This grant, totaling \$1 million in project costs including in-kind and matching support, will inject over \$500,000 in direct incentives for fresh fruits and vegetables into the New Orleans community over the next four years through Market Umbrella's Market Match program.

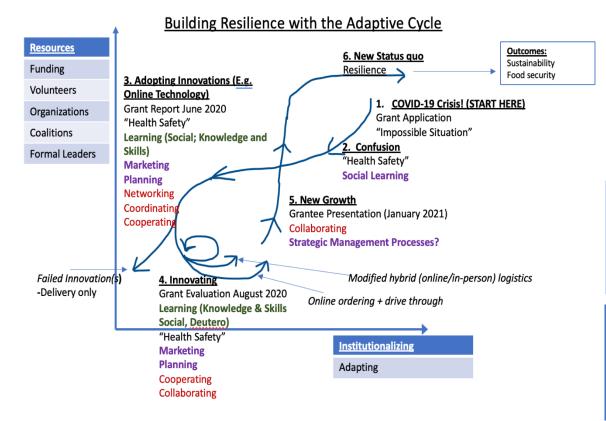
For over a decade, Market Match – Market Umbrella's signature incentive program – has been providing dollar-for-dollar matches for purchases made by Supplemental Nutrition Assistance Program (SNAP) shoppers for the purchase of additional fruits and vegetables at the Crescent City Farmers Markets. The development of this program has relied largely on private funding raised by Market Umbrella, most significantly from the W. K. Kellogg Foundation. Additional local funding from the Keller Family Foundation; the RosaMary Foundation; the

## 6. The New Status Quo



- The markets demonstrated resiliency through learning and adaptation.
- The new status quo is characterized by variety.
- Helping farmers and fishers recover from Hurricane Ida
- Helping those affected by disasters double their spending on fresh food.

# Learning, Innovating, and Navigating the Adaptive Cycle



Evaluation (August 2020)	Innovation	Partnership and resource sharing was vital (shared refrigeration, delivery, etc.).  The grant gave the market the ability to experiment and build out other service lines such as the drive-through model.  Targeted advertising brought in customers.
Grant Report (June 2020)	Social Learning	The market communicated with other markets via coalitions sharing resources and lessons learned
Evaluation (August 2020)	Deutero Learning	"The ingenuity of our individual staff members who were able to change roles was critical"
Presentation (January 2021	Deutero Learning	"We continue to evolve and adapt. So, we've got kind of three or four different operation models now"

## Takeaways and Questions for Discussion

- Design of intervention here is not top-down (design expert facilitator-led), but emergent, adapting to a constantly changing environment
- Crucially dependent on learning
  - Social learning involving a (requisite) variety of perspectives & building relationships (coalition)
  - Deutero-learning or learning how to learn, including reflecting on learning through building in time for reflection, evaluation of ongoing process & outcomes – evaluation as 8<sup>th</sup> step in systemic design toolkit?
  - Planning as not separate from implementation (design by doing), as in agile approaches
  - Qualitative analysis as supporting systematic reflection, evaluation, learning and extending innovation in a changing and challenging environment
  - Potential of rigorous qualitative & mixed-methods analysis for legitimating as well as clarifying improvisational, emergent, participatory approach to social intervention design
  - For disciplines concerned about evidence & rigor in the midst of a complex, sometimes chaotic context:
    - o Building an evidence base for the apocalypse & how to meet it with resilience

## Key References

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#### Thank You!

• Mikal 'Mack' Giancola, DrPH (c)

mgiancol@gmail.com

https://www.linkedin.com/in/mackgiancola/

Eve Pinsker, PhD

epinsker@uic.edu

## Contact Information