

Faculty of Design

### 2013

### Designing Entanglement: Holistic approach to a new pattern of complexity in digital service design <sub>Chung, Eunki</sub>

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# **Designing Service Entanglement**

: holistic approach to new pattern of complexity in service design

<u>Eunki Chung</u>

Jodi Forlizzi, John Zimmerman Carnegie Mellon School of Design / HCII

Relating Systems Thinking & Design 2013, Oslo, Norway

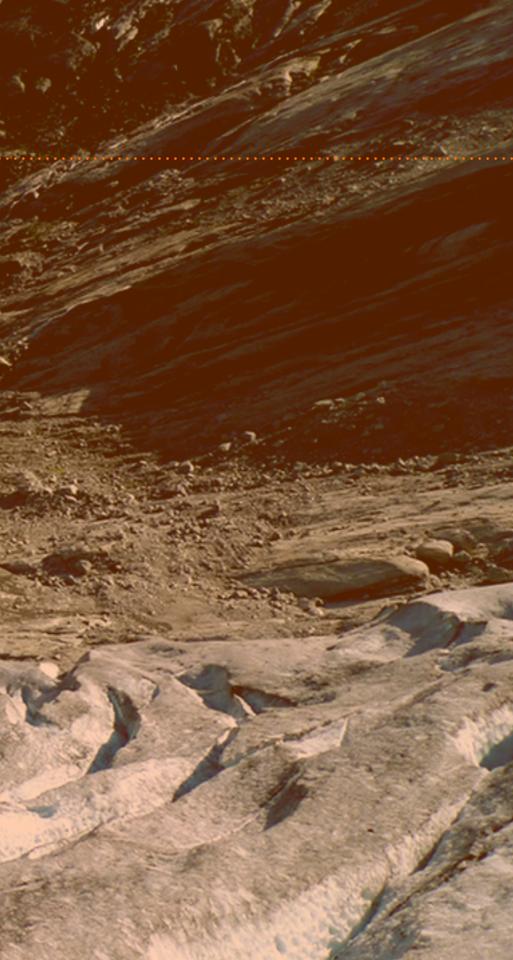
# **Designing Service Entanglement** : holistic approach to new pattern of complexity in service design RSD3 2014? RSD2 2013

prepared for Relating Systems Thinking & Design 2013, Oslo, Norway



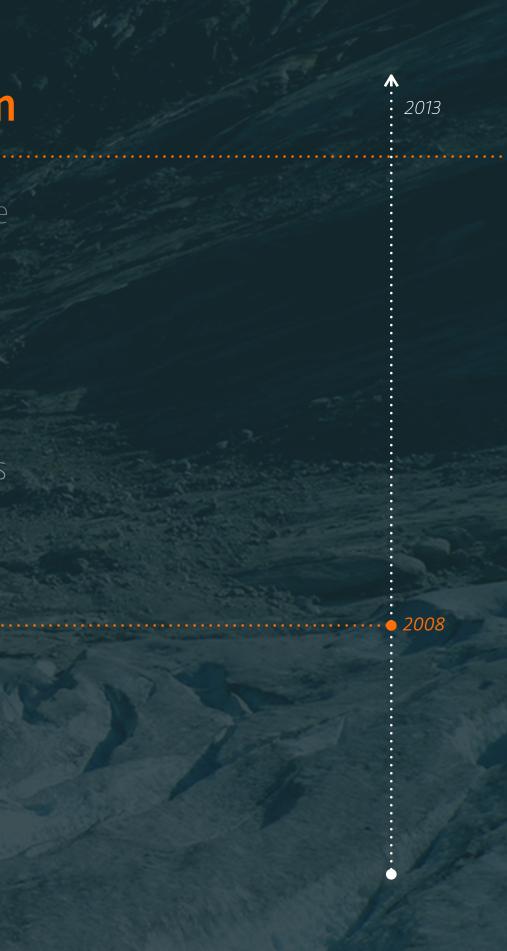
a journey of a thousand miles begins with a single step [Lao-tzu]





### **Emergence of Service Entanglement research: self-reflection**

**UPMC Technology Development Center** health information visualization service Carnegie Mellon University interaction design graduate student Service Design teaching at school of business & dept. of techno-art **Ridibooks** (e-book service startup) e-book reading & gifting experience **Samsung Electronics** appstore & cloud services for mobile devices x multi-platforms **Mobile App Startup** cartoon viewer + content distribution/advertising patent **Apple** retail experience + roadmap Non profit organization north korean teenage defectors' self-reliance **Bain & Company** m&a (post-merger integration) strategy 18th Medical Command, U.S. Army medical sergeant (surgery assistance, readiness management) **European Union Chamber of Commerce** investment matchmaking



### An email from Steve Jobs

| Теа | am, |  |  |  |  |
|-----|-----|--|--|--|--|

The launch of <u>MobileMe</u> was not our finest hour. There are several things we could have done better:

- MobileMe was simply not up to Apple's standards - it clearly needed more time and testing.

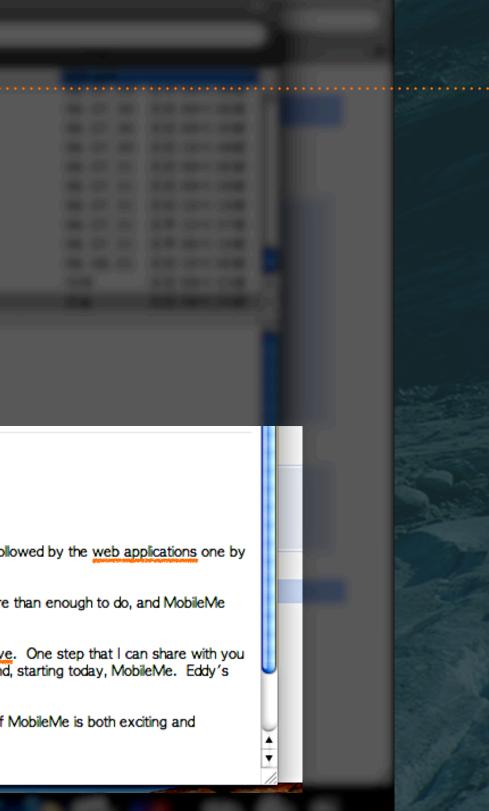
- Rather than launch MobileMe as a monolithic service, we could have launched over-the-air syncing with iPhone to begin with, followed by the web applications one by one - Mail first, followed 30 days later (if things went well with Mail) by Calendar, then 30 days later by Contacts.

- It was a mistake to launch MobileMe at the same time as Phone 3G, Phone 2.0 software and the App Store. We all had more than enough to do, and MobileMe could have been delayed without consequence.

We are taking many steps to learn from this experience so that we can grow MobileMe into a service that our customers will love. One step that I can share with you today is that the MobileMe team will now report to Eddy Cue, who will lead all of our internet services – iTunes, the App Store and, starting today, MobileMe. Eddy's new title will be Vice President, Internet Services and he will now report directly to me.

The MobileMe launch clearly demonstrates that we have more to learn about Internet services. And learn we will. The vision of MobileMe is both exciting and ambitious, and we will press on to make it a service we are all proud of by the end of this year.

III Steve



\*this email can be searched at public

### **Research on Services**

|                                 |  | -business- exp<br>nternet services dire<br>bout internet services. A |
|---------------------------------|--|--|
| Team,<br>The launch of MobileMe | was not our finest hour. There are several things we | e could have done better:  |

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### product services perience on service ectly report to Jobs And learn we will"



\*this email can be searched at public

### **Research on Service Entanglement**

|       | product | orchestrati | ion of {produ<br>-busines               |      |
|-------|---------|-------------|---|------|
|       |         |             | <b>rnet services</b><br>It internet ser | dire |
|       |         |             |   |      |
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### **Service Entanglement**

Service Entanglement results from multiple interlinked service systems. These can be both physical and digital.

Entanglement encompasses **people, products, services and systems.** 

Entangled services are **codependent**.

Entangled services collectively shape an experience and create value for people and systems.

**Not all values and experiences** from Service Entanglement **are positive.** 

: because the services are often superposed and not designed to be a single system

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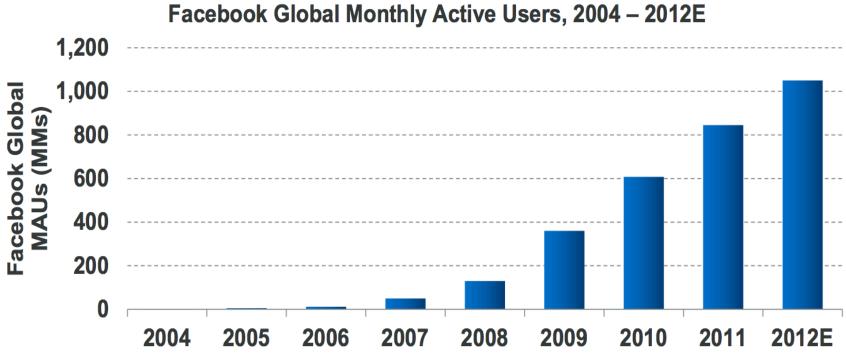
becoming more conscious of qualities and patterns of relationships among service systems

# Why?

Digital services are pervasive in people's life more than ever. Networks among digital services has become not only increased by its number, but denser and stickier in terms of quality.

# Digital services are more than just networked, but *entangled*.





Source: Facebook, 2012E MAUs are KPCB estimates

# Why?

### Facebook platform supports more than 42 million pages and 9 million apps

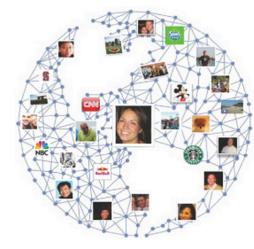
COMMENT F SHARE FTweet Brittany Darwell • Apr 27th, 2012 Applications, Facebook,

Featured, Pages

There are now more than 42 million Facebook pages and 9 million apps and websites integrated with Facebook, according to a recent amendment to the social network's filing for an initial public offering.

The number of pages on Facebook with 10 or more Likes has increased by 5 million since Dec. 31, 2011, and the number of apps and websites that integrate Facebook are up by 2 million since that date. These new totals show that Facebook's platform continues to grow in ways beyond new users. It also shows just how much is competing for users' attention these days.

Facebook did not provide a category breakdown of the 42 million pages on Facebook. However, in a letter to prospective investors, Facebook CEO Mark Zuckerberg shared that more than 4 million businesses have pages on the site. Other pages on the social network --including many of the most popular ones — are pages for popular figures, movies and sports teams. A large

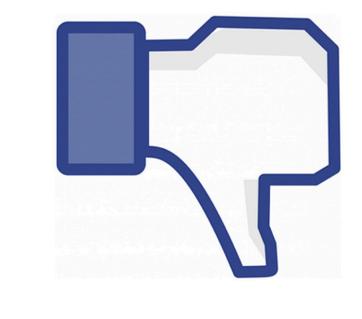


proportion of pages are also likely to be fan-generated community pages. Unclaimed locations also account for some of these pages, although Facebook has been working to eliminate duplicates.

The number of apps and websites connected to Facebook is likely to quickly grow past 9 million. With Open Graph integration proving to be a large source of traffic for third-party apps and websites, we can expect many more blogs and media sites, as well as mobile games and other apps to implement aspects of the platform

Along with stats about pages and apps, Facebook provided other updated figures for photo uploads, interactions and friend connections in its filing this week. Between Jan. 1 and March 31, there were more than 300 million photos uploaded to the site each day — up from 250 million per day in Q4 2011. Users also generated an average 3.2 billion Likes and comments each day in the first quarter of 2012 - up from 2.7 billion per day in Q4 2011. And Facebook now has more than 125 billion friend connections between its 901 million monthly active users.

# GIZMODO



### FACEBOOK

### A Facebook Bug Pretty Much Took Down the Entire Internet

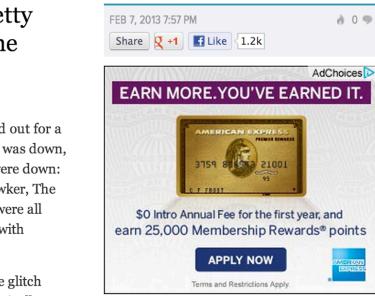
### Casey Chan 💿

If you thought the Internet freaked out for a little bit and every site you went to was down, you're not alone. Major websites were down: CNN, Huffington Post, ESPN, Gawker, The Washington Post, BuzzFeed, etc. were all broken. Why? Because of a glitch with Facebook.

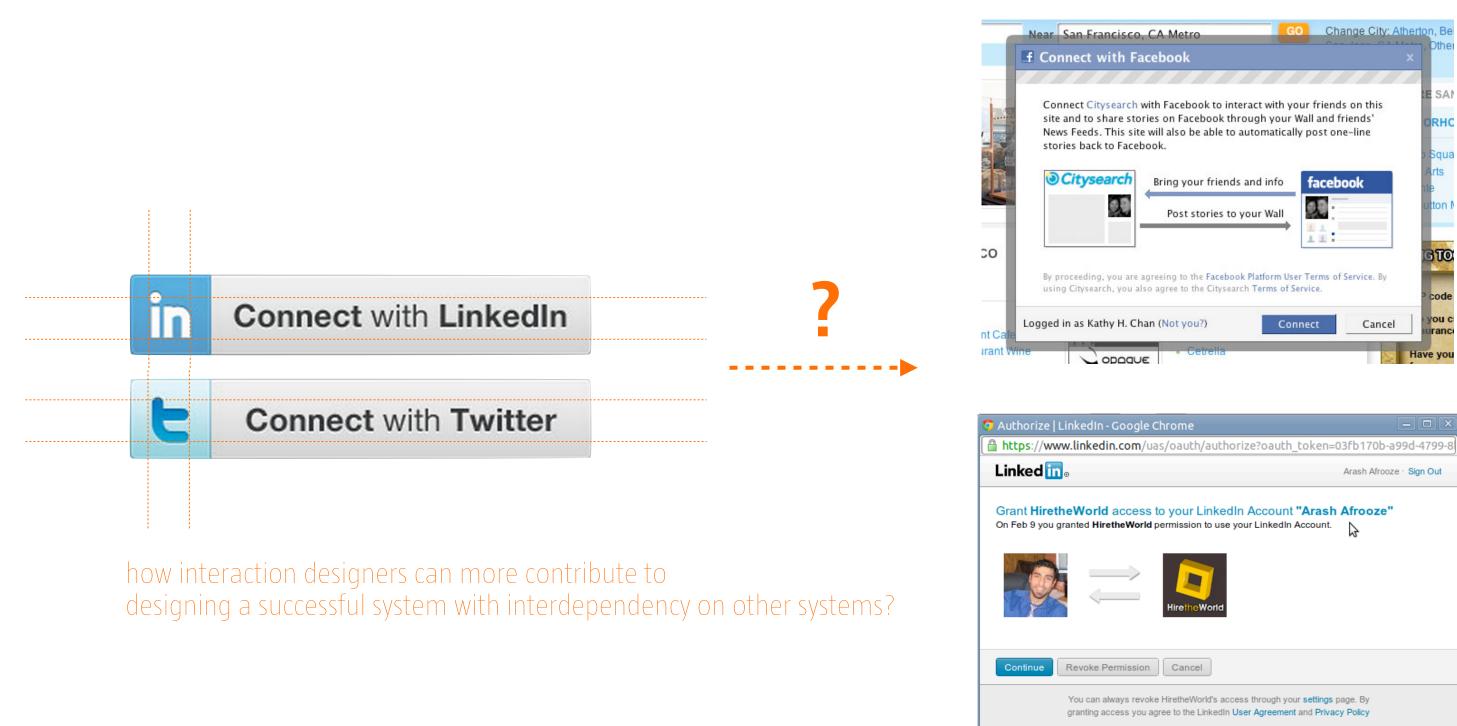
Developers at Gawker said that the glitch



### TOP STORIES



### **Service Entanglement for interaction design**



# **Study of Entanglement Examples**

Dropbox Evernote Trunk **Facebook Connect** Facebook Home Fifty Three & Moleskin **Fitbit Apps** Flipboard Google Now **Google Wave** IFTTT **iTunes in Starbucks** Linkedin Pinterest SmartThings **Square** Uber

# Interview with in-house designers

Traditional services adopted or disrupted by technology services

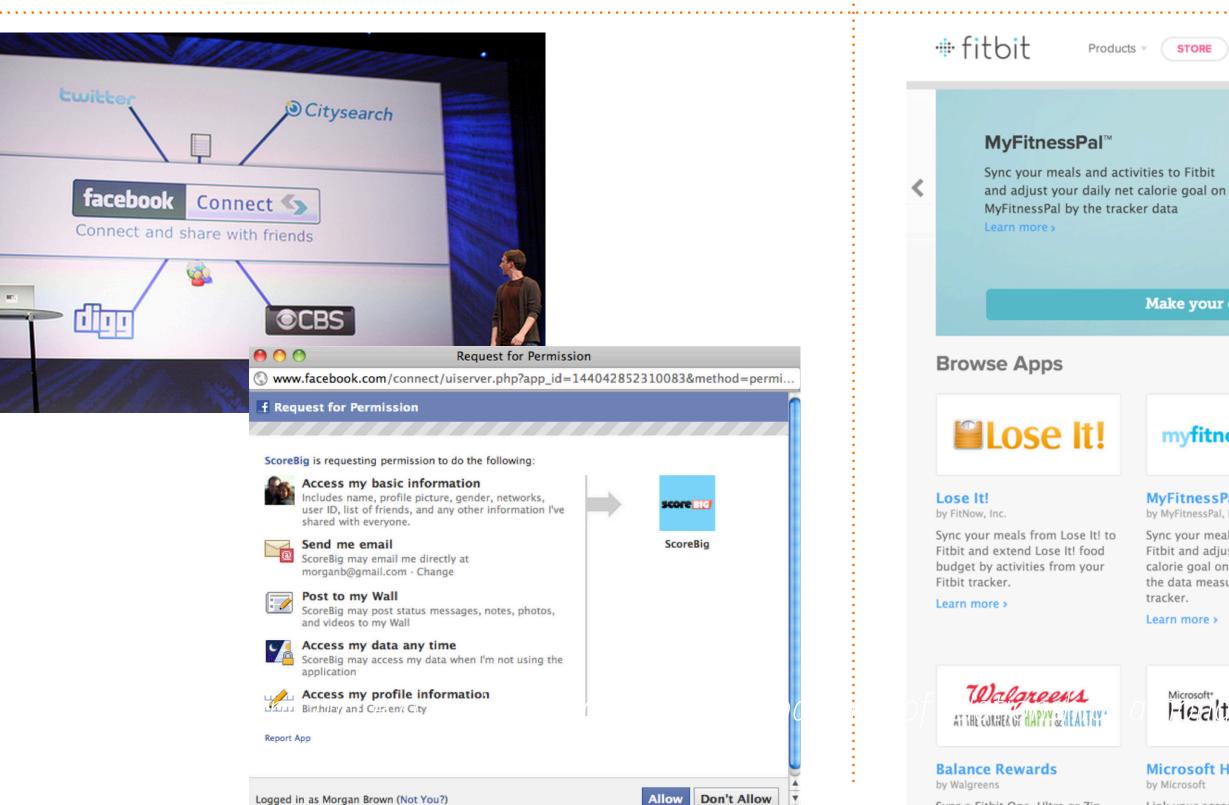
- Healthcare
- Retail
- Public

Technology-based services (corporate)

Technology-based services (startup)

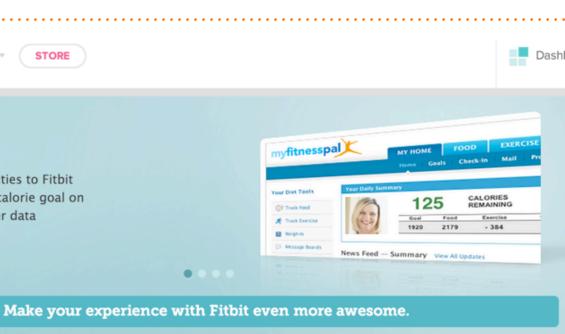
Manufacturing companies making device to service expansion

### **Facebook Connect**



Sync a Fitbit One, Ultra or Zip

# **Fitbit Apps**





**MyFitnessPal** by MyFitnessPal, LLC.

Sync your meals and activities to Fitbit and adjust your daily net calorie goal on MyFitnessPal by the data measured by your



**SparkPeople™** by SparkPeople, Inc.

Link Fitbit to your SparkPeople account and you can dynamically share and sync data - including weight, fitness and sleep - to your SparkPeople profile.

Learn more >



Microsoft HealthVault

Link your accounts now to share



Digifit by Digifit, Inc. Link Fitbit and Digifit, and your

### What is this?

Browse the App Galle discover new website and applications that your experience with

### Manage your apps

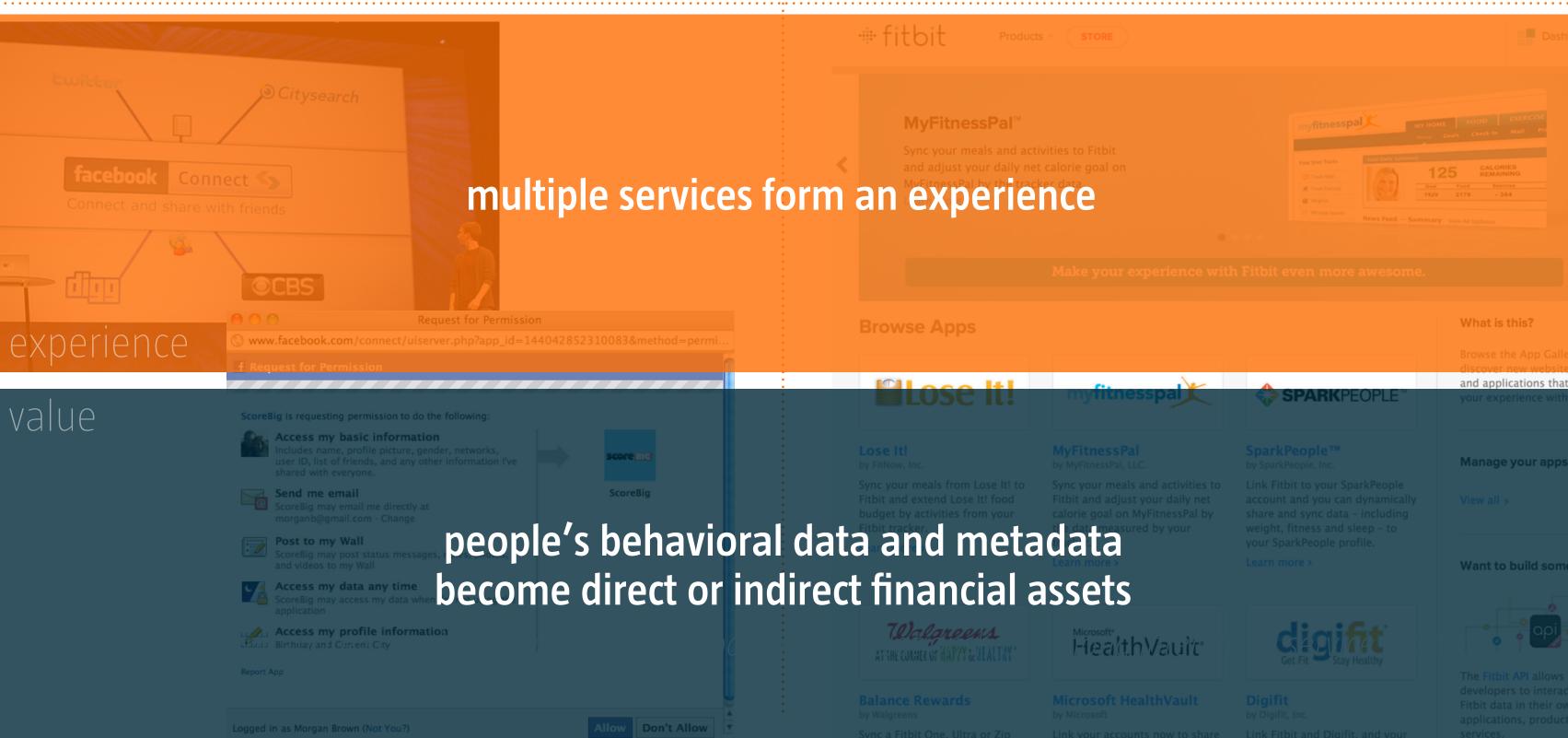
View all >

### Want to build some



The Fitbit API allows developers to interac Fitbit data in their ov applications, product services.

### **Facebook Connect**



### **Fitbit Apps**

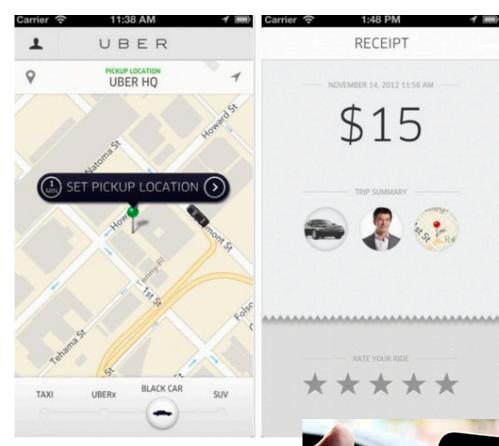
### IFTTT

| u create powe | erful conne | ections wit | h one    |
|---------------|-------------|-------------|----------|
| the           | n t         | :ha         | nt       |
|               |             | Action      |          |
| j             | Ine         |             | then tha |

Channels

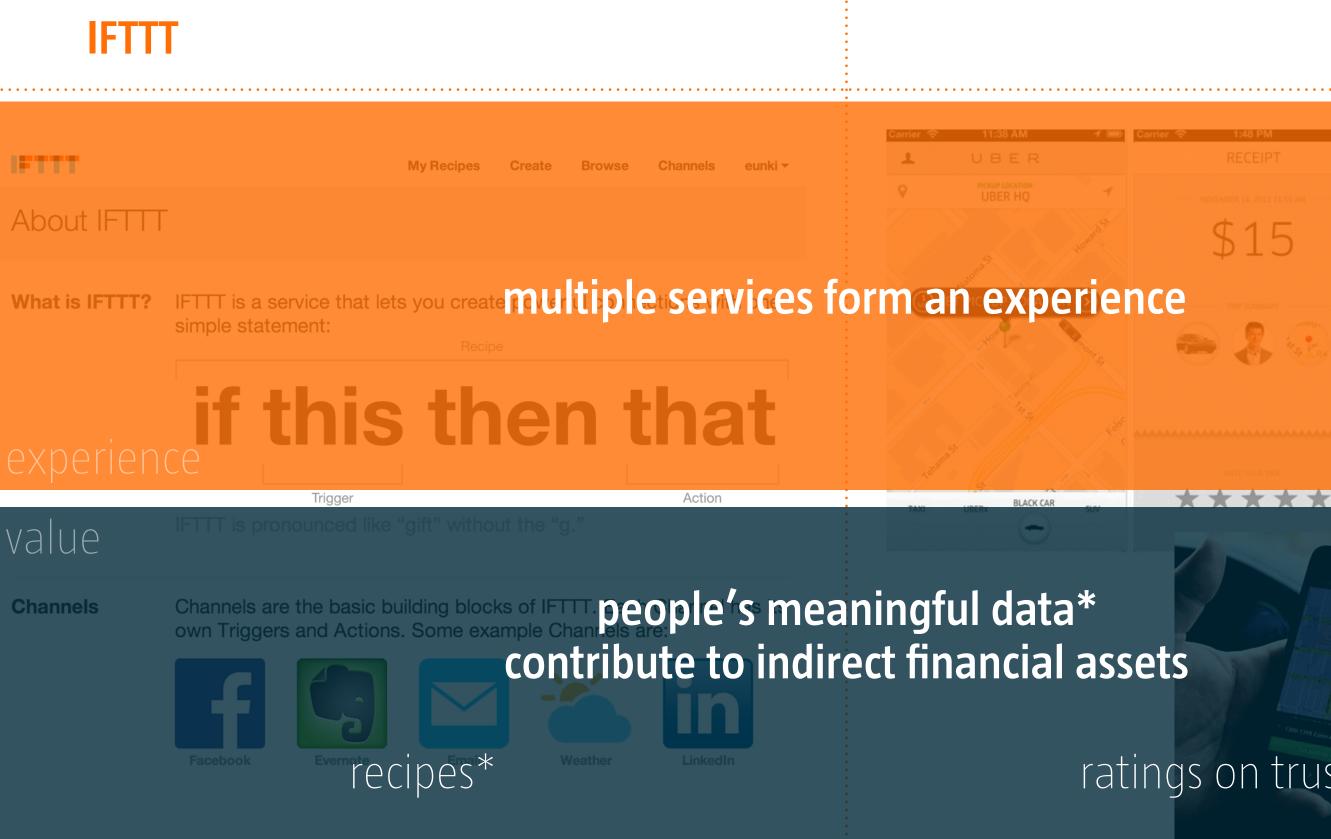
Channels are the basic building blocks of IFTTT. Each Channel has its own Triggers and Actions. Some example Channels are:









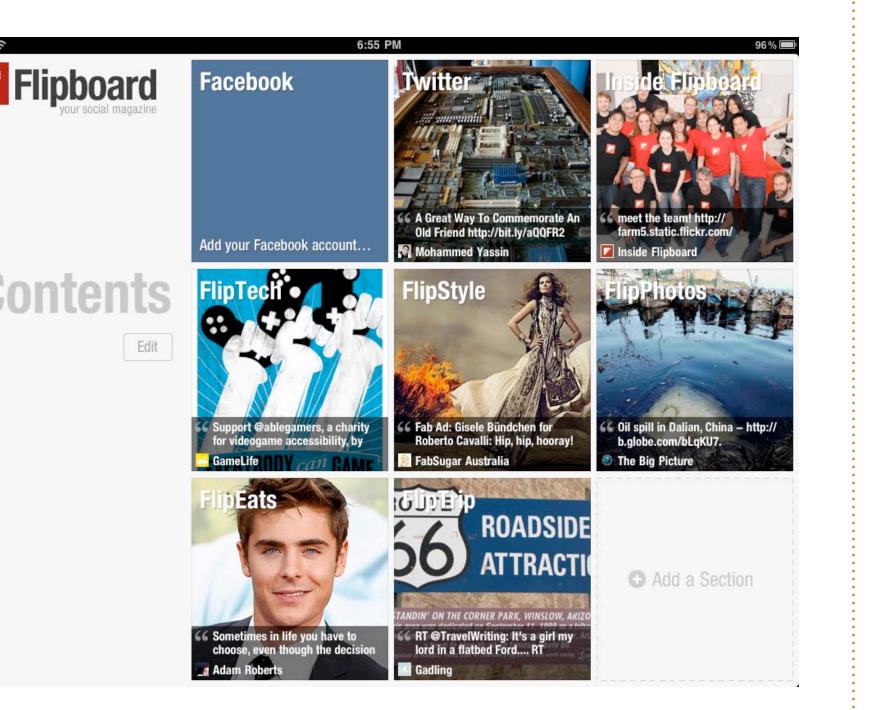






# ratings on trustfulness\*

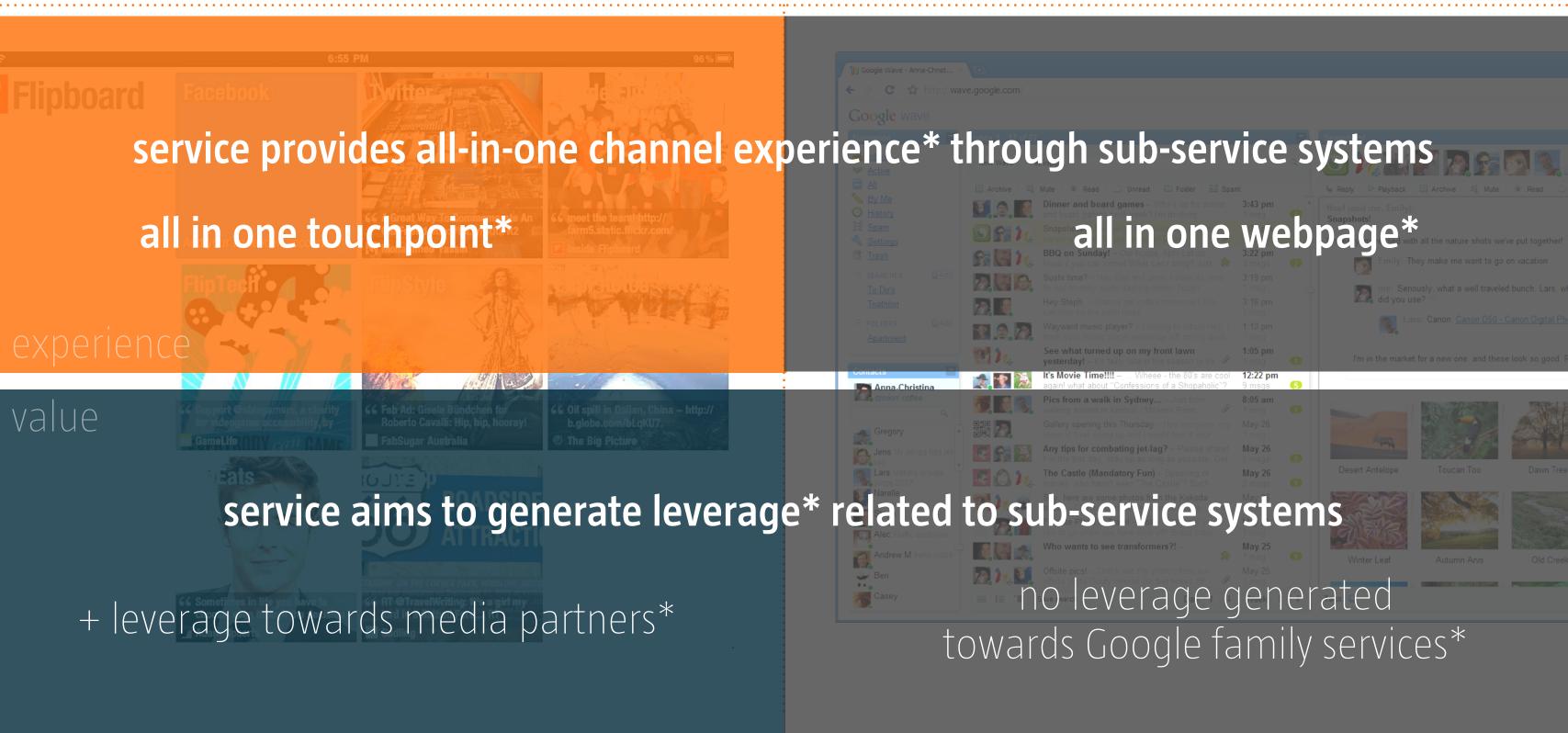
# Flipboard



| oogle <sup>-</sup> wave                       |                    |  |                           |  |           |
|---|--------------------|--|---------------------------|--|-----------|
| avigation                                     | Inbox 1 - 17 of 27 |  |                           | Snapshots!   |           |
| Inbox<br>Active                               | New Wave in        | in:inbox   |                           | - V V V V V V V V V V V V V V V V V V V                  | 1         |
| All   | 🖹 Archive 🔌        | Mute 💿 Read 🔿 Unread 🖨 Folder 💆 Spa  | aml                       | 💊 Reply 👂 Playback 🖹 Archive 🔌 Mute 👁                    | Read      |
| By Me<br>History                              |                    | Dinner and board games – Who's up for dinner<br>and board games next week? I'm thinking                | <b>3:43 pm</b><br>1 msg   | Noel (and me, Emily):<br>Snapshots!                      |           |
| <u>Spam</u><br><u>Settings</u>                | S 😭 🚧              | Snapshots! I'm really impressed with all the nature shots we've put together! Desert                   | <b>3:39 pm</b><br>4 msgs  | I'm really impressed with all the nature shots we've put | tog       |
| Trash   | S: 💽 📜             | BBQ on Sunday! - Our house, 6pm Let us know if you can come! What can I bring? Just                    | <b>3:22 pm</b><br>3 msgs  |  | atio      |
| SEARCHES Add                                  |                    | Sushi time? – Hey Dan and Jens, I think its time for our monthy sushi -tasting dinner Tough            | 3:19 pm<br>1 msg          | me: Seriously, what a well traveled bund                 | ch. l     |
| Triathlon                                     |                    | Hey Steph, – Wanna get coffee tomorrow? We<br>can met by the palm trees                                | 3:16 pm<br>1 msg          | h Mark did you use? 🖓                                    | Die       |
| FOLDERS Add                                   | 👔 🤶 🔊              | Wayward music player? - Looking to return Hey, I<br>think your music player ended up left on my desk   | <b>1:13 pm</b><br>1 msg   |  | <u>Un</u> |
|   | 💽 🟒                | See what turned up on my front lawn<br>yesterday! – It's fairly late in the season to be $\mathscr{P}$ | <b>1:05 pm</b><br>1 msg   | I'm in the market for a new one. and these look          | SO        |
| Anna-Christina                                | 🔬 🏦 🕅              | It's Movie Time!!!! Wheee - the 80's are cool again! what about "Confessions of a Shopaholic"?         | <b>12:22 pm</b><br>9 msgs |  | _         |
| Anna-Christina<br>drinkin' coffee<br>Search Q | <b>5</b> 💽 🔍       | Pics from a walk in Sydney – Just from walking around in Kirribilli / Milsons Point,                   | <b>8:05 am</b><br>1 msg   |  |           |
| Gregory                                       |                    | Gallery opening this Thursday – Hey everyone, my show is finall going up and I would love if your      | May 26<br>1 msg           |  | X         |
| Jens My jet-lag has jet-<br>lag               | 💽 😪 🕅              | Any tips for combating jet-lag? – Please share!<br>For the first day, stay up as long as possible. Get | May 26<br>5 msgs          |  |           |
| Lars Making Waves                             | R 🙆 🎉              | The Castle (Mandatory Fun) – Speaking of<br>movies, who hasn't seen "The Castle"? Such                 | <b>May 26</b><br>2 msgs   | · · · · · · · · · · · · · · · · · · ·                    | Dav       |
| Narelle<br>Steph                              | 🛃 h. 🗶             | Say, here are some photos from the Kokoda track. – Check out the broken wrist! At the 🔗                | May 26<br>1 msg           |  | N.S.V.    |
| Alec Fluffy, destroyer.                       | 2 🔊 🎦              | Favorite Place to Travel Poll Where do you<br>like to go when you have time off? Brazil India          | May 25<br>1 msg           |  |           |
| Andrew M hello world                          |                    | Who wants to see transformers?! –  | <b>May 25</b><br>1 msg    | Winter Leaf Autumn Arvo                                  | 0         |
| 🖌 Ben   | D 1/ 0             | Offsite pics! – Check out the photos from our<br>offsite Vista Goofy Helmet So fast Hikes SF           | May 25<br>1 msg           |  |           |

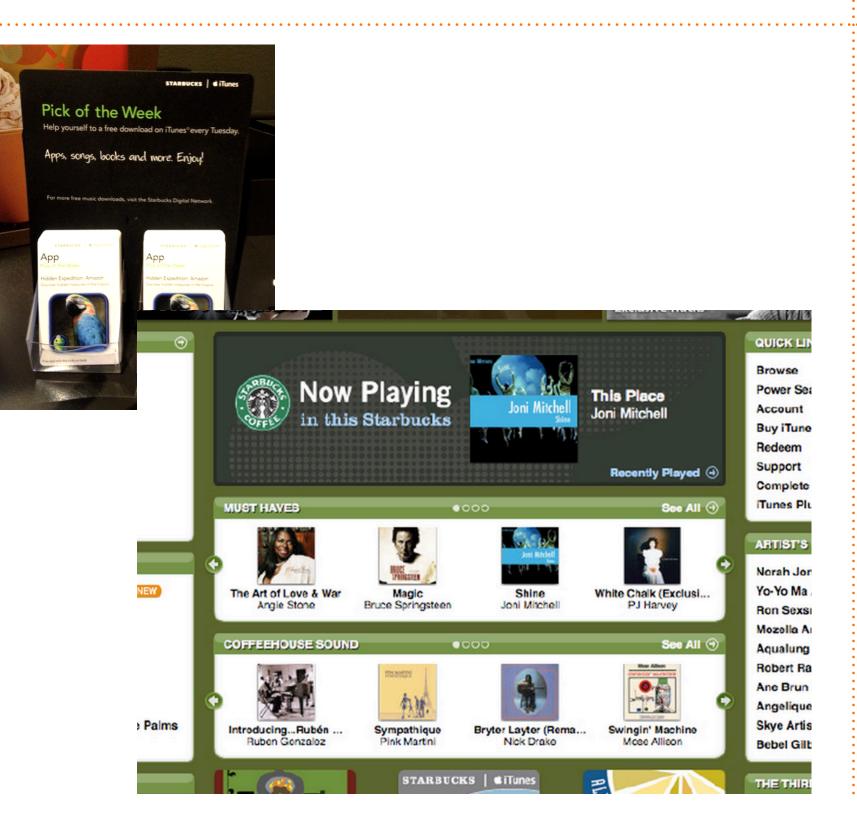
### **Google Wave**

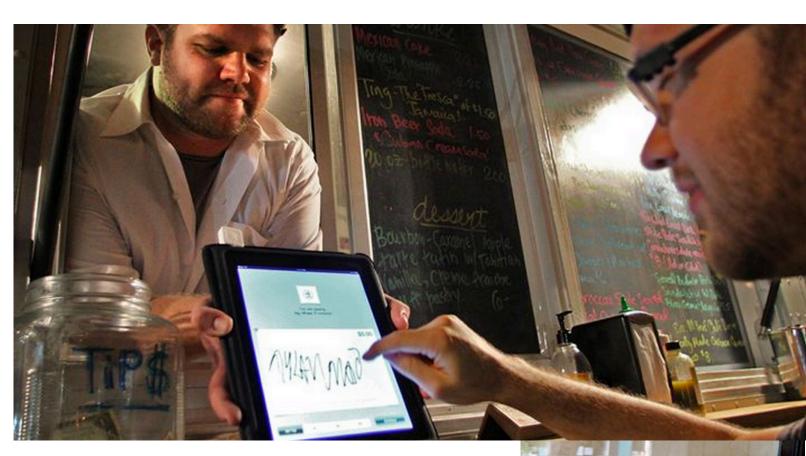
### Flipboard



### **Google Wave**

### **iTunes in Starbucks**











### **iTunes in Starbucks**

experience

value

### organized service delivery\* forms an experience

Buy iTune

# customer = Starbucks visitors seamless service migration\*



### customer = cafe owners light-weight operation\*

### entangled services share revenue and customer data



# **Exploring typology of Services Entanglements: systems perspective**

### - how entangled service systems get codependent each other?

what are the leading and supporting constituents of co-dependent relationship? how co-produced value is distributed across the constituents? density of relationships? [single, handful, plenty of] openness of connections? [unique, limited, unlimited, inscrutable]

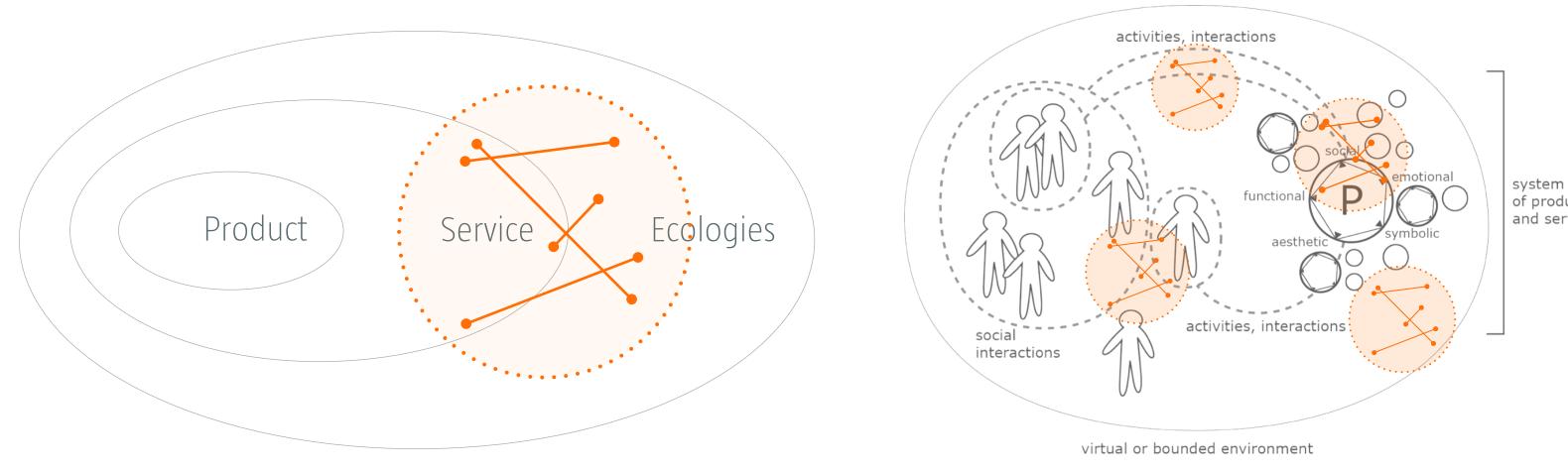
### - how entangled service systems' experience are orchestrated?

who are the stakeholders of designing the intersections of systems? how are project and task ownerships distributed across the stakeholders? what are the barriers of interfacing, layering and polishing systems intersection?

### : from unexplored mess towards organized complexity

# Why Service Entanglement is helpful: thinking

model by Hugh Dubberly (2013)



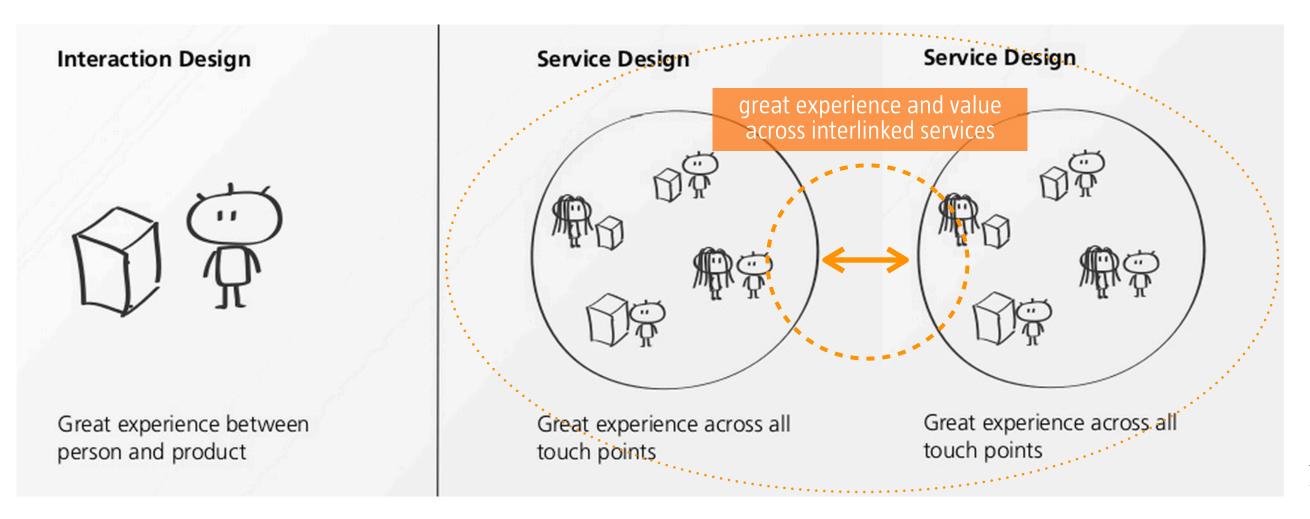
Product Service Ecology (Jodi Forlizzi, 2013)

of products and services

# Why Service Entanglement is helpful: practice

Services now create experience and value in more complex way than a single product or service system does.

**Current Interaction and Service Design practice and research do not really focus at** multiple service/business entities interrelations



Service Design -Interaction Design Perspective, Jamin Hegemen, Adaptive Path, 2011

### What Service Entanglement aims to

**1. Service Entanglement helps concrete understanding on Service Ecology**: as a world-view

2. Service Entanglement provides a point of view to assess current landscape of service ecology to refine more actionable insights: as an approach for better problem solving\*

**3.** Service Entanglement can inspire designers to think of meaningful codependencies in new service creation and development: as an approach for problem seeking + perturbation\*

\*adopted from Product Service Ecologies: A Systems Approach to Interaction Design (Jodi Forlizzi, 2013)

# Discussions

### Systemic perspective of Interaction Design

- How Interaction Design researches and practices can tackle problems results from Service Entanglement?
- How Interaction Design researches and practices can contribute to creating a fruitful Service Entanglement?

### Systemic perspective of Service Design

- What are the missing links in current Service Design researches and practices?
- How Service Design researches and practices can contribute to creating a fruitful Service Entanglement?

### **Design perspective of Service Business Strategy**

- How the concept of Service Entanglement can help formulating service business strategies creating meaningful co-dependency?

- How the concept of Service Entanglement can help formulating sustainable service business model?

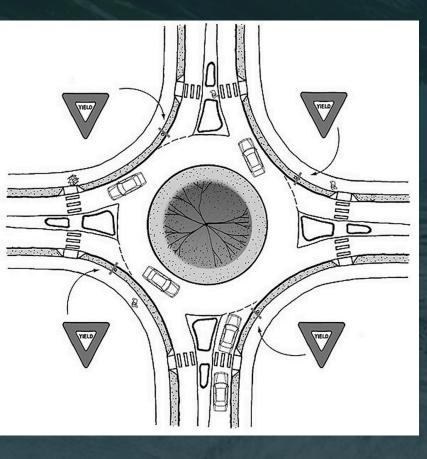
### **Design perspective of Service Management, Marketing and Evolution**

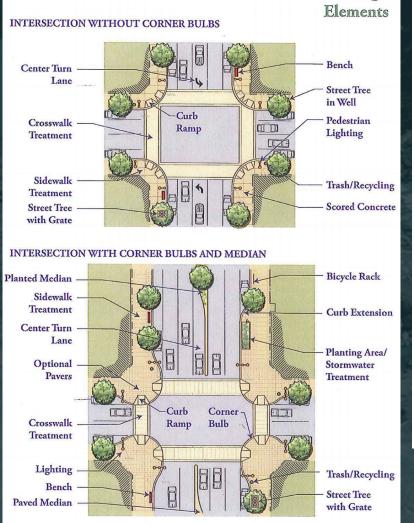
- How the concept of Service Entanglement can help managing and marketing a service system?
- How the concept of Service Entanglement can help making an evolution of a service system more effectively and efficiently?

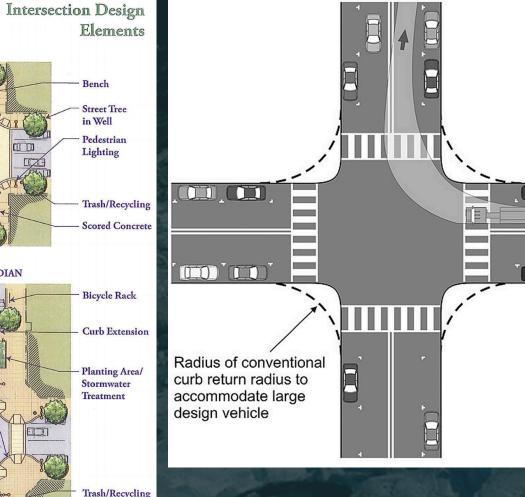
### Service perspective of understanding Design (from The Design Way, 2nd edition)

- How the study of Service Entanglement can advance discussion of Service Element in Design concept? - If designers are not totally in service relationship, what would it be the proper description of it? (ex. designers creating an application service using open APIs from a certain system)

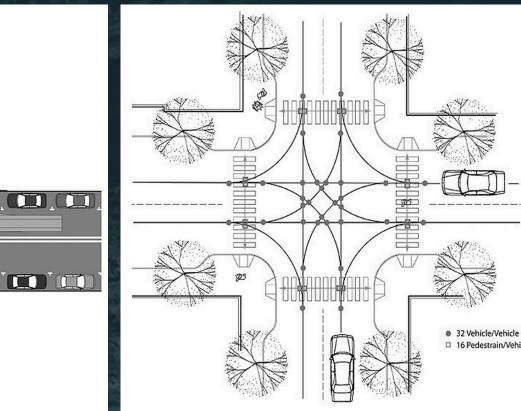
# **Closing metaphor (1) Intersection Design at Urban Planning**





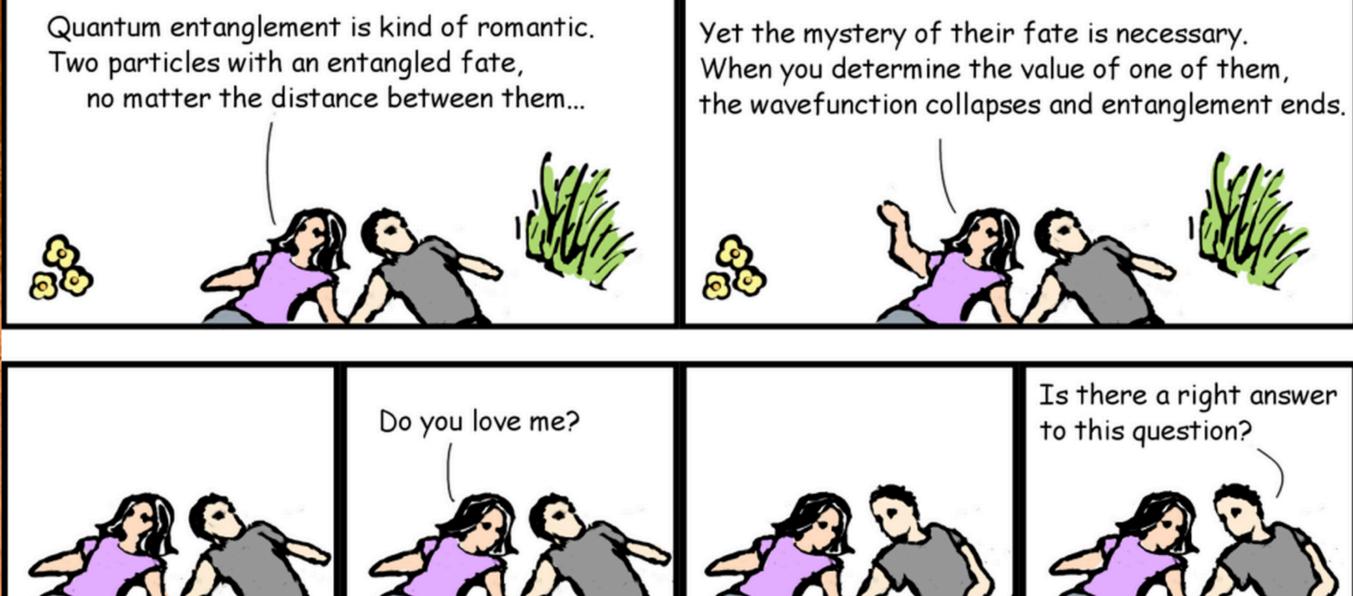






http://www.ite.org/css/online/DWUT10.html

### Closing metaphor (2) Entanglement in Quantum Physics (and human relationships)



Is there a right answer

entanglement.png http://www.madprime.org/article\_images

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prepared by Eunki Chung

acknowledgements Jodi Forlizzi, John Zimmerman Carnegie Mellon School of Design / HCII

prepared for Relating Systems Thinking & Design 2013, Oslo, Norway

